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NEW YORK, July 20, 1912

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GARDEN CITY DOUBLEDAY, PAGE & COMPANY NEW YORK

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We leave the reader to find out for himself what happened in the vicinity of the White Waterfall. It is all too surprising and exciting for us to diminish his curiosity by a hair's breadth. This is a good yarn, one of the lightest and most entertaining of the year.

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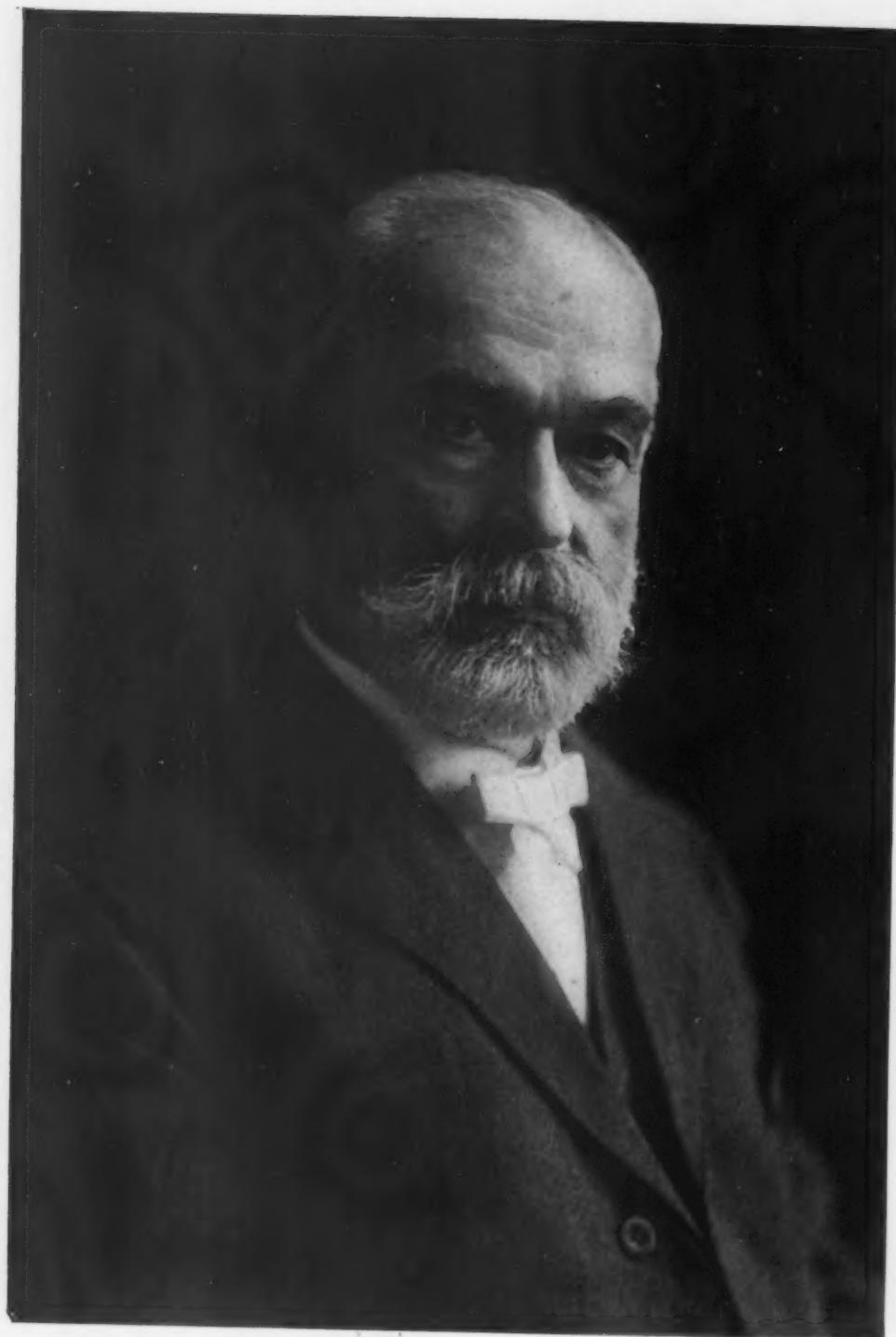
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G. W. DILLINGHAM CO., Publishers, NEW YORK





ERNST STEIGER.

The Publishers' Weekly

FOUNDED BY F. LEYPOLDT

July 20, 1912

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"I hold every man a debtor to his profession, from the which, as men do of course seek to receive countenance and profit, so ought they of duty to endeavor themselves by way of amends to be a help and an ornament thereunto."—BACON.

AN HONORABLE CAREER.

It is not often, even in these days, when men count themselves "seventy years young," that a man in his eightieth year is to be found every day at his work-a-day desk, as industrious and apparently as capable of work as he was fifty years ago. This is the fact as to Ernst Steiger, whose portrait and reminiscences are given in this issue. Mr. Steiger, indeed, has been at work in the book trade for sixty-seven years, the first seven in his native Germany, the latter fifty-seven in New York.

The contemporary in his early days of B. Westermann, F. W. Christern and Frederick Leypoldt, with all of whom he had close business relations and personal association, he survives them all, and is to-day a figure of the past as alive as ever in the present. Mr. Steiger has held to the old-fashioned notion of pride in taking no vacation, and he has been absent from his post for only thirty days of sickness in all these years. He has himself been his business concern, although he has had the aid of one son and three daughters, whom in early years he began to train as his helpers in business, as well as his associates in family life. His methodical industry and persistent patience, his extraordinary mastery of detail, his wide knowledge of foreign production, especially in the field of periodical literature, have given him a position in the American book trade which is absolutely unique. Like Mr. Leypoldt, he was born a bibliographer, and his systematic catalogs of foreign publications have been remarkable achievements.

All honor to a man of the old school who survives into the new day, in full working

power, and with the same respect from the men of the present that he had from the men of the past.

THE report of the Interstate Commerce Commission on the express companies is as sweeping a condemnation as could be written of their antiquated, absurd and indefensible methods. We reprint from the Washington despatches of July 14 a summary of the report, with a tabulated example of the new rates as proposed in comparison with the existing rates; and we shall give space later to further discussion of the subject. It may here be noted that a block system is proposed of a kind adopted in the Bourne parcels post bill, but, unfortunately, of units differing in size and effect from those in the latter scheme, so that infinite differences of detail would result should both be put in practice. The Commission plans, in fact, a semi-postal scheme for express rates, and it is a pity that the Commission and the postal authorities are not working in consonance. Time will be given for full public discussion and for defense or criticism by the express companies if they can make either. The rates proposed by the Commission are all below the present fourth-class postal rates, and in view of the new express scheme, perhaps the best solution of the present "parcels post" deadlock in Congress would be the adoption of the House reduction to twelve cents a pound, with the necessary amendments in phraseology to provide for fractions of a pound as a temporary measure, with a view to the further development of the Bourne scheme, in harmony with the proposed express scheme.

ERNST STEIGER.

THE head of the old and well-known book house of E. Steiger & Co. is still among us, and still active after sixty-four years of continuous work as a bookseller. His business is his life, and he still sits happily at his desk from 8 a.m. to 5 p.m. every working day, although in his eightieth year. Mr. Steiger is representative of a type of wholly self-made man, now seldom to be met, and it is fitting that the facts of his career and a good portrait should appear in the PUBLISHERS' WEEKLY and reach his many colleagues all over the world while he is able to receive their appreciative comments.

Mr. Steiger's strong, positive character has naturally made itself felt, and some of his views and principles have met differences of opinion as the years rolled by; but he has always stood for honesty, industry and untiring perseverance, and this sketch of his lifework,

given as far as possible in his own words, will prove of wide interest.

Mr. Steiger has sent the following sketch:

I was born October 4, 1832, the first child of a farmer's family, at Gastewitz, a small village in Saxony. In 1838 my father died, and in 1840 my mother married another farmer, E. F. Clauss. My first schooling was meager. In 1842 the family removed to Cunnersdorf, an isolated large farm, near Leipzig. There a private tutor instructed me, my sister Anna and my brother Otto, until April, 1844, when Otto and I were sent to a boarding school at Dresden, where I remained until April, 1847. Not being of robust constitution, I was not specially fond of out-door sports, but preferred the quiet of the schoolroom, and became one of the favorites of my teachers.

My idea had been to study philology, but later I decided upon a bookseller's career, hoping that this would enable me to see and read very many books. On leaving school at Dresden, the director, Manitius, gave me a letter of introduction to a former pupil of the school, August Buechner, who was a clerk at the Hinrichs' book store at Leipzig. There being no vacancy in this store, Mr. Buechner advised my father to apply to C. H. Reclam, Sr. Although a small place, this business, on account of price-cutting, had the run of book-buyers, and for this reason was a good school for a bookseller. Answering the inquiry whether there was a vacancy for an apprentice, Mr. Altendorff, the proprietor, mentioned his terms for apprenticeship, which were: four years and 300 talers (\$225), or three years and 400 talers (\$300) fee. My father preferred the second proposition, and thought his son could enter at once. But that was not so; a vacancy would not occur until Michaelmas. Meanwhile, I attended the high school. Punctually on September 29, I presented myself to Mr. Altendorff, but was told that the vacancy had already been filled. I therefore continued to attend the high school until early in February, 1848, when another place was found for me. This was with the house of Bernhard Hermann, a business totally differing from that of C. H. Reclam. Hermann's was a large commission house, such as are peculiar to Leipzig and other book trade centers. It acted as packing and forwarding agent for out-of-town retail booksellers, assembling, for weekly or other shipments, the many large or small packages (enclosures) from publishers. At the same time, it acted as distributing agent for out-of-town publishers, who had to send free of expense to Leipzig, the center, all their large or small parcels of books, pamphlets, periodicals, etc., for retail booksellers all over Germany and other countries.

When, on February 14, 1848, I presented myself to Mr. Hermann, the latter said: "Now, you understand, five years apprenticeship, and you pay me nothing and I pay you nothing."

There being another apprentice named Ernst in the house, I had to take the name of Heinrich. For the first fifteen months of my

apprenticeship I had a hard time, being employed as errand boy. But after that the older apprentice having left and a younger having entered, "Heinrich" did the work of a junior clerk alongside of five other assistants. Carefully and diligently attending to my duties, and being a good penman, I won the satisfaction and affection of my employer, who evidently designed to train me as his confidential assistant for later years.

During my five years' apprenticeship I had noticed how, in foreign countries, German booksellers, usually from the north of Germany, had, by means of their thorough knowledge of the trade, their energy and other qualifications, succeeded in establishing renowned international book establishments. This observation had fired my ambition to do likewise after acquiring sufficient experience. To prepare for this, I studied privately—the Booksellers' School at Leipzig had not then been established—especially languages. French and Latin, and the rudiments of Greek, I had learned in school at Dresden. Now I added English and Italian, as also the rudiments of Bohemian and Russian.

It was my good fortune that my parents did not provide me liberally with spending money. I was prevented from associating much with young men who could afford to enjoy pleasures that might be dispensed with. I have not to this day indulged in smoking or drinking, nor as a "good fellow" kept late hours in company; I have always preferred the preservation of my health to too much sociability.

On New Year's eve, 1852, Mr. Hermann released me from the balance of the time of my apprenticeship. I was sorry to disappoint Mr. Hermann by informing him, only three days later, that I intended to leave his business as soon as possible, in order to seek employment in some retail bookselling concern out of town.

Thus, at Whitsuntide, 1853, I entered the employ of Woldemar Türk, at Dresden, where I liked it well. While there, in December, 1853, I was offered a position by the publisher Holle, at Wolfenbüttel, who had observed my work at Leipzig. This position, however, I declined, much to the relief of Mr. Türk, who thereupon raised my salary from 20 to 25 talers per month. On December 2, 1854, there came a letter from my former employer Hermann, which ran thus:

"DEAR HEINRICH: There will be a vacancy, in February, in the business of my brother-in-law, Bernhard Westermann, in New York, which I am called upon to fill. I offer you this position. Three years' contract; free passage; salary, first year, 400 dollars; second and third years, 500 dollars.

"My advice is: You accept this position. If you like it in New York, all right; if not, when the three years are up, and you have continued as satisfactory as heretofore, I shall further take care of you . . ."

As already said, my ambition had been to establish, in course of time, a bookhouse in some foreign country of Europe—England, France, Italy, Russia, Austria, Hungary, etc. I had not dared to think of America. Now the offer came from there; it was too good, and even before reading the letter to the end I had decided to accept.

On February 21, 1855, I landed in New York, received by Mr. Westermann's partner, the same August Buechner who, eight years before, had directed me to C. H. Reclam, Sr.

In the new surroundings, I liked it very much. American hustling agreed with me much better than the quiet business life in Germany. My knowledge of English enabled me to get along with customers. The first year I boarded in Brooklyn in an American family, where I could improve my conversation. Being very fond of nature, I enjoyed walks and inexpensive excursions, and thus, with pleasant surroundings in business, I led a contented life. In my employers' families I was ever welcome.

While my personal expenses were small, I indulged in the pleasure of surprising others by presents I made them. Thus I spent about \$80 out of my first year's salary of \$400.

I observed how other young men, who, having "got the habit" of smoking, going out evenings, etc., could not make both ends meet with a salary of \$600—much less with \$500; felt displeased and sore. An old truism: It is not the size of one's salary, but the amount left over when living expenses are paid, which determines the real income.

In 1856 I took up my quarters in New York. When the courses of lessons at the Mercantile Library opened I employed part of my evenings in taking lessons in French and Spanish. Two or three other evenings a week I attended the German Liederkranz Glee Club, of which for eight years I was secretary. During my other free time I worked alone evenings at the store, or, unknown to my employers, in my room in the interest of the business, or studying topics of importance for future need.

My work was appreciated, and when I gave three months' notice that I would leave upon expiration of the term of my three years' engagement, the firm asked me to remain another year, with a handsome raise of salary. Next year, in November, 1858, my notice to leave being repeated, I was offered a silent partnership. This I accepted, and held until December 31, 1865.

Meanwhile, in September, 1863, I acquired from F. W. Christer, the leading foreign bookseller of his day, a small German newspaper business, which Mr. Christer, always helpful to his fellowmen, had been obliged to take over at sheriff's sale in part satisfaction of his many loans. This business, at 17 North William Street, was continued for my account by Joseph Wieck as agent, I continuing with Westermann & Co. I could attend to this personal business only before and after the Westermann business hours. That was until the end of 1865. On January 1, 1866, I took charge of my business, which, since February, 1864, had been carried on under the firm name of E. Steiger. Times being favorable, the importation of books and periodicals from Germany developed very satisfactorily. In addition, my line of German school books sold largely, and new books were added constantly. In 1869 the business was moved to larger quarters, 22 and 24 Frankfort Street.

Now more than ever before I did not care for social diversions, but devoted all my time to the development of my business, giving it my uninterrupted attention from 8 every morning until 6 in the evening, and then at home. This hard work proved to its great advantage. Several of my most profitable connections have come to me while possible competitors were absent, either on social or on business trips or abroad. Remaining until 1880 without a partner, my close supervision of a large office and manufacturing force was of great importance. I did not agree with a prosperous publisher, who once said: "Steiger, it is a principle with me—I won't bother to do myself what I can hire another to do for me."

Of course, this publisher was right from his viewpoint; he devoted his time to visiting and entertaining authors, and could leave minor matters to employees. With me it was different. I do not know how many profitable chances I have missed by failing to call personally upon possible customers. But I do know that serious consequences of many adversities and mishaps have been averted by my being on hand at the critical moment. My presence has never done harm to my interests.

Such close attention to my business, added to my economical habits, met with the approval of several persons who willingly loaned me large sums of money which were needed for the development of my enterprise. There is no doubt that I would not have been similarly trusted if I had been a "good fellow," with the usual personal requirements, spending money liberally, and neglecting the chances for pushing my business. Nor is it likely that but for my careful manner of living I would have attained my eightieth year, in good health. In all my life I have been sick in bed hardly thirty days. It is more than fifty years since I have been absent for an entire business day for pleasure; yet I have not missed sufficient recreation, even without vacations.

As early as my circumstances permitted, when about thirty-five years of age, I married Bertha Krehbiel, the daughter of a prominent German physician of his day. Our marriage has been a very happy one.

For the last twenty-eight years my three daughters and a son have successively entered the business and have assisted their father, the son and one daughter doing so still as partners.

I always require from all my assistants accuracy and plain penmanship, wherein many young men are careless. This pays. Mistakes are avoided, and clients also prefer good chirography in business correspondence.

From the start, circumstances favored me in most cases. My line of German schoolbooks was in such demand all over the country that in 1870 they were netting me nearly \$14,000 a year. This called forth competition, which was successful, especially because the author of most of them refused to consent to their modernization. Thus gradually and inevitably they were supplanted by newer lines.

To compensate for this loss, there was a gain in the sale of my English-German, English-French and English-Latin text-books and many other publications. I was careful in the get-up of my books, all of which were printed from plates. I acted upon the principle not to publish a book or pamphlet that was not worth making plates of.

One of my first ventures, outside of school-books, was Karl Rühl's "Californien." This compared well with other publishers' productions and attracted the attention of authors. In addition, it was my liberality in the payment of honorarium and royalties that brought me trade.

The "Cyclopedia of Education," by City Superintendent Henry Kiddle and Assistant Superintendent Alexander J. Schem, was published by me in 1878. The first three printings sold remarkably well, and it looked as if the publisher would become a rich man through this book. But then there came a financial panic, with a scarcity of money that nearly killed bookbuying. To add to this calamity, Henry Kiddle avowed his adherence to spiritualism and made himself impossible as City School Superintendent. He resigned, and that discredited the book. Like many other publishers, I imprudently undertook the publication of many books that proved expensive failures. My lack of experience cost me tens of thousands of dollars.

As regards the sale of imported German books, my extensive stock attracted customers from all parts of the country. When, after 1880, the demand began to slacken my stock was larger than necessary. I did a large importing business in German periodicals, the volume of which began to decrease after 1880; several periodicals that formerly sold well suspended entirely. The same occurred about 1880 with German-American newspapers and weeklies: *Nachrichten aus Deutschland und der Schweiz*, *Frank Leslie's Illustrirte Zeitung*, *Puck* (in German), *Belletristisches Journal*, *Novellenschatz*, and many others; their circulation decreased considerably. Many newspapers were merged with others in order to reduce expenses, and thus secure continuance of the best-paying ones.

What I have saved in high rent for ground-floor store in fashionable localities, I have more than doubly spent on catalogues by means of which I have reached hundreds of thousands far away, who could not call at my store to make their personal selections.

My business activity has not remained without appreciation in this country. Even in Europe notice has been taken of my work. The Emperor of Germany conferred on me, in 1873, the Order of the Crown, and the Emperor of Austria, in May, 1876, the Order of Franz Josef.

I have often been in a position to regret that I had not enjoyed a university or college education. But while such education has advantages for certain men, there is another side to that matter. All things considered I am content with the lot that has fallen to me, and consider myself very fortunate as I am

situated. When hard and dark times came to me, I could console myself with the thought that I had not been neglectful, and bright times always returned.

INTERSTATE COMMERCE COMMISSION REPORT ON EXPRESS COMPANIES.

SWEEEPING REFORMS AND REDUCTIONS PROPOSED.

IN an order announced to-day, the Interstate Commerce Commission presented a new schedule of express rates to be extended to all points in the United States. It is estimated that the average reduction in these rates from those at present charged by the express companies is forty per cent. on packages up to twenty-five pounds, and eighteen per cent. on all classes of packages carried.

By the terms of the Commission's order, the changes in the regulations, methods and practices of the express companies, the reclassification of express matter, the changes in the billing of packages and other administrative reforms are required to be put into effect practically immediately. The rates proposed, however, will not become effective before some time next autumn. The Commission desires first to hear from shippers and express companies, and for this purpose a hearing will be given by the Commission on October 9. The burden of proof, however, is placed upon the express companies, which are required to show cause before that date why the new rates should not go into effect.

The decision of the Commission, written by Franklin K. Lane, covers more than 600 pages, and gives a complete history of the express companies since their organization, the greater portion of the opinion being devoted to tables giving the present and proposed rates.

Dealing with the identity of interest between the various companies, the report finds that while these companies are separate legal entities, "it is of interest to regard this fact, that by stock ownership and otherwise they are so interlaced, intertwined, and interlocked that it is with difficulty we can trace any one of the greater companies as either wholly independent in its management or the agency of a single railroad system. So that while these companies operate separately and compete with each other for traffic, the express business may be said to be almost a family affair."

"The test of the express company as a public utility is at hand," says Mr. Lane. "Certainly," he adds, "it is not deniable that the express company has to no slight degree lost the confidence of the people it served, and is regarded now as only upon probation."

COMPLAINTS ARE GROUPED.

Whatever may be the final decision of the Commission as to actual rates, the order made public to-day states unequivocally that the Commission will require that certain new principles be carried out in the making of express

rates. These evils must be remedied, it announces.

- (1) Double collection of lawful charges.
- (2) Overcharges and undercharges effecting discrimination between shippers arising out of an obscure rate system and ineffective revision and supervision of accounts.
- (3) Indirect routing of shipments by the express carrier, resulting in unreasonable delays and defeating the reason for the existence of an express service as distinguished from ordinary freight service.
- (4) Failure or refusal to deliver parcels to consignees located outside of arbitrarily established free-delivery limits without notice being given either to the consignor or consignee as to the extent of free-delivery territory.
- (5) Unreasonableness of the terms of shipment imposed by the receipt given by the carrier.
- (6) Delays in the settlement of claims for loss and damage.
- (7) Excessive insurance charges when shipments are valued at more than \$50.
- (8) A confusing set of rules governing the classification of express matter which led to discrimination in rates between classes of shippers by providing obscure and insignificant conditions as the basis for classifications of which the initiated may take advantage to procure transportation at lower rates than are generally applied to the more uninformed portion of the public.
- (9) Delays in the return of C. O. D. collections to consignors.
- (10) The obscure statement of rates making the public dependent almost entirely upon the information furnished them by express agents.
- (11) The unreasonableness of the rates charged by the carriers.

CONCLUSIONS OF THE COMMISSION.

It is not to be expected, says the report, that even with an inquiry as extended as this, there will result a cure for all these ills. But these things we shall require:

- (1) A new and simple method of stating rates by which one who is not an expert in the reading of tariffs may know what rate he should be charged.
- (2) The tariffs must present but one rate upon the same class of traffic between any two points in the United States served by the same carrier. The rebate by indirection concealed in the tariffs must be removed.
- (3) There must be a new classification of traffic in which the standard or first class rate shall be that on merchandise, and to which there shall be one great class of exceptions—a second class, as it were—consisting of articles of food and drink now carried under the meaningless term of "general specials." The rate for this latter class should bear a relation in percentage to the former. Our conclusion is that 75 per cent of merchandise would yield a fair and reasonable rate. Other rates may be made to meet traffic needs and develop industry; but all such rates shall be based on conditions of service and should for convenience likewise be stated in percentage of the merchandise scale.
- (4) The rules of the express companies are too many and too involved. They need even more drastic revision than is herein suggested.
- (5) The express carriers must unite in direct through routes, reaching all cities and towns accessible to each other by the shortest route measured in time. The commission will leave this matter in the hands of the carriers for the present, but will undertake to see that this principle is recognized in the routing of express traffic.
- (6) There should be a precise statement published and filed showing the terminal service that is given at local stations.
- (7) To avoid prosecutions for illegal overcharges it is essential that double collections shall cease, and to this end a system of labels is herein prescribed: A yellow label, which shows that the charges have been paid; a white label when the charges have not been paid; and if no label is carried on the package it must be delivered without charges and the error later corrected.
- (8) The standard merchandise rates have been found to be discriminatory as between localities and unreasonable in themselves with respect to the points

dealt with in our order. They have been the product of an unregulated growth, in which certain of the larger cities have gained an undue advantage and preference. A burden that is excessive and unjustifiable has rested upon the packages of smaller weight which the express carrier was especially created to transport. The railroad company in "farming out" this branch of its service upon a percentage contract basis has created an inevitable tendency to increase parcel rates. There has been no uniformity in the application of any system or basis or scale of rates with reference to points similarly situated even within the same territory, and no reasonable relation is suggested in the rates fixed between the service given by the railroad in the carriage of a parcel and that given by the express company in its terminal service.

NEW RATES NOT BASED ON CAPITALIZATION.

The Commission has not based its new rates on the capitalization of the express companies, the aggregate stock of which is given as \$63,523,300, the funded debt \$36,000,000, and the undivided profits \$59,224,353. Some of these companies are not corporations, but mere partnerships. Some have seen fit to capitalize their accumulated earnings, while others have not done so. The capitalization of these companies represents nothing more than the management's judgment as to the most expedient way of presenting the financial status of the company to the country. Some of these companies in which the largest original investment was made do not have the largest capitalization. Some of them—perhaps it might safely be said all of them—have at times increased their capital or issued stock to secure favorable contracts with railroads. Others have capitalized accumulated surplus, the product of high rates and low contract percentages, while one or more from time to time has converted its surplus into securities upon which it has issued bonds of its own. These facts all go to show that there can properly be no relationship whatsoever between the capitalization of an express company and its rates.

"There is no sacredness," says Mr. Lane, "in the stated amount of capital stock of any company." He says, further, that to permit a return upon this basis "would put a premium on mere bookkeeping methods which have no foundation other than the capricious policy of the owners."

It is stated to be "a matter beyond contradiction that, beginning sixty years ago, practically with no assets whatsoever other than favorable contracts with one or more railroads, the express companies have, out of their rates and the profitable investment of the proceeds of their operations, been enabled to pay large dividends upon shares representing no investment and amassed over \$150,000,000 of property."

The report shows that of the 47,910 shares of stock of the American Express Company, the New York Central and Hudson River Railroad owns 30,000, and of the 1010 shares of the Great Northern Express Company, James J. Hill owns 980. Of the 48,487 shares of the Southern Express Company, M. F. Plant owns more than 38,000 shares.

ADOPTS BLOCK SYSTEM.

In order to meet the many complaints against the express companies, the Commiss-

sion, after an exhaustive inquiry into the minutest details of the express business, lasting many months, has divided the entire country into 950 blocks, approximately fifty miles square. These are set out on a map which accompanies the report. Rates are proposed between each of these blocks, treating all cities or towns within each block as common points. Each block is one degree of longitude in length and one degree of latitude in width.

Thus in the block of which New York is the principal city, some twenty towns and villages in New York State are included, as, for instance, Scarsdale, Mount Hope, New Rochelle, Yonkers, Oyster Bay, Port Jefferson, Patchogue, Jamaica, Coney Island, Rockaway Park, Sheepshead Bay, Mineola, Babylon, Bayport, Oakdale, and so on.

To every express station within each block the rate is the same from every station in any other given block. The express companies will be required to publish a directory of express stations which will show the block number within which each station is located, and at each station there will be filed a single sheet tariff, which will give the rate from that station to all other blocks in the United States. To illustrate: New York City is located in block 952, Chicago is located in block 838. A shipper in New York, wishing to send a package to Chicago, will learn from the directory the block in which Chicago is situated. Then, turning to the single tariff sheet, he will ascertain the number of the scale of rates which applies upon all packages between block 952 and block 838. This method of stating rates, the report claims, will avoid the great body of complaints arising out of under-charges and overcharges, the present method of stating rates being so confusing that not even the express agents are able to discover the lawful rate between two points. The directory of express stations is also to state the delivery limits in each city within which the express company gives service upon its tariff rates.

The Commission already has prepared its schedule of rates on packages ranging from one to 100 pounds between many of these blocks. It is a gigantic task, however, and it will take time to work out the entire system, which will be done as fast as possible.

The reductions are pretty general on parcels up to twenty-five pounds. Above that weight there are many increases, especially in the West. The Commission seeks to prevent discrimination in favor of certain large cities, and for this reason has in many instances increased rates to and from these cities.

STRIKES AT HIGH COST OF LIVING.

Mr. Lane is of the opinion that the conclusions reached constitute a long step towards the solution of that gravest problem of the American household—the high cost of living.

The greatest reduction of rates proposed is on small packages—that is, on parcels which weigh less than twelve pounds. Rates on packages of more than twelve pounds were found to be more reasonable than those on smaller parcels.

Briefly stated, the new rates may be said to be based upon a minimum charge for a one-pound package. This charge increases in ratio to the increase of weight and distance, at rates varying from three-tenths of a cent a pound. Twelve cents a pound, according to the conclusions of the Commission, is approximately the highest rate per pound for the greatest distance possible for a parcel to be carried wholly within the United States, exclusive of Alaska.

Mr. Lane believes that the method adopted for the computation and construction of express rates is scientific and will result in the exactation of entirely reasonable charges.

300,000,000 PARCELS ANNUALLY.

The commissioner expresses the belief that the system proposed will make practicable the opening of direct avenues of trade between the farm and the city household.

The report shows that more than three hundred million parcels are handled annually by the express companies in the United States. The average household of five persons in this country either send or receive by express in the course of a year from eight to ten packages.

The most radical departure from existing methods lies in that adopted of applying the new rates. In the United States there are thirty-five thousand express stations. To name rates from each of these to every other one requires the statement of more than six hundred million rates.

URGES A SIMPLIFIED SYSTEM.

The problem of reducing this enormous volume of rate schedules to a genuinely practicable compass is one to which Mr. Lane devoted most serious attention. He has evolved a method whereby the rates from any point in the United States to all other points may be printed on a single sheet or card about one-fourth of the size of a single newspaper page.

With respect to the standard of rates, the Commission says:

"What, then, may be said to be the standard of a reasonable express rate? Our answer is, no one consideration. These conclusions, however, we have reached:

(1) That express rates should be made primarily to meet the need of the great body of our people and should therefore be stated in terms that represent the small packages which the express company is intended to carry, rather than by the 100 pounds as freight rates are stated.

(2) That in the fixing of its rates an express company should not be allowed to charge more than a railroad company if the latter undertook to and did give the same service.

(3) That it is proper for the Government to treat the express company as a freight forwarder by passenger train, giving supplemental service at each terminus, and intermediate care.

(4) That an express rate may not be based upon the monopoly right of the express company to be the exclusive freight forwarder over one or more lines of railroad.

(5) That the rate should not include more than a reasonable compensation for the service given, even though such compensation falls below that which the railroad exacts as a minimum for the carriage of 100 pounds of freight.

(6) That it is unreasonable to fix as rapid a decline

in express rates for long distances as is made by the railroads in their freight rates, express service in this respect being more analogous to passenger than to freight service.

(7) That in compounding the express rate the railroad should be allowed a compensation for bulked freight moved upon a passenger train as to which it is relieved by contract from all liability for loss or damage and is without expense for the furnishing of a receipt, the billing, the bookkeeping and a great number of other general expenses.

(8) That the rate should include a return to the express company which will compensate it with profit for the expense of the service which it gives, there being added thereto in the formation of the total rate the proper charge which it may reasonably make for the service which the railroad gives, as stated in the preceding paragraph.

SPECIMEN TABLE OF PROPOSED EXPRESS RATES
BETWEEN NEW YORK AND PRINCIPAL POINTS.

	Express Rates on Packages Weighing:			
	5 Lbs.	10 Lbs.	25 Lbs.	100 Lbs.
Philadelphia, Pa.....	Present.. .35	.40	.45	.75
	Proposed ..23	.25	.34	.75
Boston, Mass.....	Present.. .40	.45	.55	1.00
	Proposed ..24	.28	.40	1.00
Baltimore, Md.....	Present.. .40	.45	.55	1.00
	Proposed ..24	.28	.40	1.00
Washington, D. C.....	Present.. .40	.50	.65	1.25
	Proposed ..25	.29	.44	1.15
Pittsburg, Pa.....	Present.. .45	.55	.75	1.50
	Proposed ..26	.33	.52	1.50
Richmond, Va.....	Present.. .45	.55	.75	1.50
	Proposed ..27	.34	.56	1.65
Chicago, Ill.....	Present.. .60	.75	1.10	2.50
	Proposed ..31	.42	.75	2.40
St. Louis, Mo.....	Present.. .65	.80	1.20	3.00
	Proposed ..32	.43	.79	2.55
Birmingham, Ala.....	Present.. .75	1.00	1.50	4.25
	Proposed ..36	.51	.99	3.35
St Paul, Minn.....	Present.. .75	1.00	1.50	4.50
	Proposed ..36	.52	1.00	3.40
Jacksonville, Fla.....	Present.. .75	1.00	1.50	4.50
	Proposed ..36	.51	.90	3.35
Kansas City, Mo.....	Present.. .75	1.00	1.50	4.50
	Proposed ..37	.55	1.07	3.70
Omaha, Neb.....	Present.. .75	1.00	1.50	4.50
	Proposed ..38	.57	1.12	3.90
Tampa, Fla.....	Present.. .75	1.15	1.85	5.50
	Proposed ..39	.57	1.14	3.95
Atlanta, Ga.....	Present.. .70	1.00	1.40	4.00
	Proposed ..39	.57	1.14	3.95
New Orleans, La.....	Present.. .75	1.10	1.60	5.00
	Proposed ..41	.62	1.25	4.40
Fort Worth, Texas.....	Present.. .75	1.15	1.85	6.00
	Proposed ..48	.77	1.62	5.90
Denver, Colo.....	Present.. .90	1.25	2.25	8.00
	Proposed ..49	.77	1.64	5.95
El Paso, Texas.....	Present.. .80	1.35	2.50	8.75
	Proposed ..55	.91	1.97	7.30
Salt Lake, Utah.....	Present.. .80	1.40	3.25	10.50
	Proposed ..58	.96	2.11	7.85
Butte & Helena, Mont.	Present.. .90	1.40	3.25	10.50
	Proposed ..58	.96	2.10	7.80
Spokane, Wash.....	Present.. .80	1.40	3.50	12.50
	Proposed ..64	1.07	2.39	8.95
Reno, Nev.....	Present.. .80	1.50	3.50	13.50
	Proposed ..67	1.13	2.54	9.55
Los Angeles, Cal.....	Present.. .80	1.50	3.50	13.50
	Proposed ..68	1.16	2.61	9.35
Portland, Ore.....	Present.. .80	1.50	3.50	13.50
	Proposed ..69	1.18	2.65	10.00
Tacoma, Seattle, Wash.	Present.. .80	1.50	3.50	13.50
	Proposed ..69	1.18	2.66	10.05
Sacramento, Cal.....	Present.. .80	1.50	3.50	13.50
	Proposed ..70	1.20	2.71	10.25
San Francisco, Cal.....	Present.. .80	1.50	3.50	13.50
	Proposed ..71	1.22	2.75	10.40

COPYRIGHT NOTES.

BILL ON CERTIFICATE OF REGISTRATION.

THE Morrison bill (H. R. 23568), amending Section 55 of the copyright law (See PUBLISHERS' WEEKLY, June 15), passed the House on July 15.

NEW DANISH COPYRIGHT LEGISLATION.

AN entirely new Danish law, regulating copyright on literary and artistic productions, was passed on April 1 and went into effect July 1, permitting the adhesion of Denmark to the Berlin convention. The term is life and fifty years. Architectural works, collective works, lectures, and cinematograph reproductions are included as copyrightable. Reproduction by mechanical or chemical process is included among the rights of the author. The law has been printed, and briefly commented upon both in *Droit d'Auteur* and the *Boersenblatt*.

APPLICATION OF NEW BRITISH ACT TO COLONIES.

THE London Gazette of June 28 contains an Order in Council already applying the copyright act, 1911, to Cyprus, the Bechuanaland Protectorate, East Africa Protectorate, Gambia Protectorate, Gilbert and Ellice Islands Protectorate, Northern Nigeria Protectorate, northern territories of the gold coast, Nyasaland Protectorate, northern Rhodesia, southern Rhodesia, Sierra Leone Protectorate, Somaliland Protectorate, southern Nigeria Protectorate, Solomon Islands Protectorate, Swaziland, Uganda Protectorate, and Weihsien.

NO MORE REGISTERING AT STATIONERS' HALL.

ON July 1, 1912, the familiar phrase, "Entered at Stationers' Hall," became obsolete. Stationers' Hall, the copyright registry of the Stationers' Company, has closed its doors forever, as one of the consequences of the new copyright act. As an institution of copyright registry in Stationers' Hall Court, Ludgate Hill, dates from the beginning of the sixteenth century, though the building in which it has been housed of late years is comparatively modern. The original idea was to have a check upon what were then regarded as heretical publications, and with the Stationers' Company was associated the Archbishop of Canterbury as a sort of Lord High Censor. The new act provides no compensation for the officials of the Copyright Registry thrown out of employment by the closing of the Hall.

POSTAL NOTES.

ONE-CENT LETTER POSTAGE.

MR. MCKELLER introduced, July 9, 1912, a bill (H. R. 25678) in the House of Representatives providing for one-cent postage, which was referred to the Committee on the Post Office and Post Roads.

SECOND CLASS VIA MAIL.

It is said that an amendment to the Post Office appropriation bill, agreed to by the Senate committee, requires the Postmaster to send all second-class matter by mail, instead of allowing the optional use of freight routes. It is also reported that the committee has agreed on a modification of the House bill, requiring repeated publication of the names of stockholders of newspapers and periodicals, which provides for the filing with the Post-

master of names of stockholders owning more than 1 per cent.

LARGE POST-OFFICE RECEIPTS.

THE largest three-months' business in the history of the postal service was shown by the latest financial statement of Auditor Kram, of the Post Office Department, revenues for the quarter ending with March reaching \$64,368,854.45, an increase of \$2,396,301.11 over same period last year. Total expenses amounted to \$64,878,636.78, a daily average of \$712,952.05. Expenses exceeded revenue during this quarter, but a net profit of \$645,836.16 is shown for the first nine months of the fiscal year.

COMMUNICATIONS.

FAKED SHAKESPEAREANA—A WARNING.

MUNICH, July 5, 1912.

To the Editor of *The Publishers' Weekly*.

A MAN, calling himself Samuel Turner, and using addresses in Berlin, Leipzig, and Magdeburg, has been attempting to pass off as genuine, faked copies of "A Midsummer Night's Dream," London, 1600, printed by Roberts, on the title of which the date, "1600," has been erased and replaced by "1601" by means of a stamp. The title page is an especially clever piece of work. He also produces a letter from a German university librarian, stating that the work in question is genuine and perfect. This letter is also a clever forgery. The man appears to be a north German, but claims English parentage; he tells a tale of how he inherited the work from his mother. The copy we have seen (which is doubtless but one of many) is bound in old vellum, and has apparently been facsimiled on old paper from a genuine copy by means of a chemical process. The Munich police have a warrant out for his arrest, on several charges. Any information concerning him should be sent to the police here or to us. We shall be interested to hear if this or any other faked copies of early editions of Shakespeare's works have been recently offered in America.

LUDWIG ROSENTHAL.

OBITUARY NOTES.

DORA GREENWELL MCCHESENEY, a writer, and daughter of the late Prof. Joseph McChesney, of the University of Chicago, died in Paris on Friday, July 5. She was born in 1871. She became especially interested in the period of the English Civil War, from which she chose material for several books. Her writings include "Kathleen Clare, Her Book, 1637-1641"; "Miriam Cromwell, Royalist"; "Rupert, by the Grace of God," etc.

DR. NATHAN MAYER, author and dramatic critic, died, July 10, in Hartford, Conn. He was born about 73 years ago in Bavaria, Germany, and came to the United States with the important German settlers of 1848. He was graduated from the Ohio Medical College, and served with distinction as surgeon in the war between the States. He was the author

of many medical works and also of several works of fiction, much read in their day.

JULES HENRI POINCARÉ, better known as Henri Poincaré, the illustrious mathematician and cousin of the French Premier, died suddenly, on July 17, from embolism. He was regarded by many as one of the greatest mathematicians modern France has produced. M. Poincaré was born at Nancy on April 29, 1854. At the age of twenty-seven he was called to a chair of mathematics in the University of Paris, later becoming professor of mechanical physics, mathematical physics and celestial mechanics. In 1887 he was made a member of the Academy of Sciences, and two years afterward received the prize awarded by King Oscar of Sweden for a work on the problem of the three bodies. In 1908 he took his seat in l'Académie Française as the successor of Sully-Prudhomme. M. Poincaré's principal writings include "Cours de Physique Mathématique," in ten volumes; "Les Méthodes Nouvelles de la Mécanique Céleste," "La Valeur de la Science," and "Science et Méthode." He also published important memoirs on mathematics and physics in various scientific journals.

PERSONAL NOTES.

W. G. BOWDOIN has been appointed selling agent for the American Tract Society, New York.

CHARLES S. PRATT, of 161 Sixth Avenue, New York, has gone on a vacation journey with his wife to the famous places in the Far West and the Pacific coast. Luckily for his clerks, also, he arranged to shut up shop for July and part of August, so that all may enjoy a long vacation.

GEORGE CLINTON PAINE, of 99 Clifton Avenue, Newark, N. J., reached his 100th birthday on July 7, and still makes a living travelling round the suburbs of Newark and the Oranges as a book agent. Mr. Paine was born in Elmira, N. Y., in 1812. His early life was spent in Oswego County, at that time the stronghold of the Indians of upper New York. He has spent a great deal of his life among the Quakers, and from them learned never to worry, but to trust God and take things as they come. He rises early, and after a chat with his neighbors in their gardens, eats his breakfast of bread and buttermilk, shoulders his pack and begins another cheerful day. He is proud of earning his own living, and has no desire to receive a pension.

JOSEPH C. SINDELAR, since 1898 with A. Flanagan Co. until A. Flanagan's death, announces to his friends and others interested that he has become associated with the Beckley-Cardy Company, and will serve the company as manager of the publishing and book department (to be known as Department B). The Beckley-Cardy Company will continue in its chosen field as a manufacturing and wholesale school supply house, and in the newer field of educational publishing. The opportunity to become a part of this progressive

house and help to build up its promising future is a privilege. Mr. Sindelar hopes to merit in his new work the support of all those who have learned to place confidence in the Beckley-Cardy Company, and assures them that his first thought will be for their interest.

NOTES ON AUTHORS.

DR. HANS BLUM, a biographer of Bismarck and a German author of note, fell and fractured his skull on Wednesday night in New York as he was running to board a car. It is said that his recovery is doubtful.

MISS MARY JOHNSTON, the novelist, is spending the summer at Hot Springs, Va., where she is overseeing the building of her new house, and is at the same time at work upon the final chapters of her novel, "Cease Firing," which Houghton Mifflin Co. will publish in the autumn.

THE many readers who have enjoyed the stories of Irish life by George A. Birmingham will hear with interest of an honor bestowed on him this week. The Rev. James O. Hannay, as the author is in private life, has been elected a canon of St. Patrick's Cathedral. Canon Hannay, who is rector of Westport, will thus succeed the newly appointed Bishop of Killaloe.

ALICE CALHOUN HAINES, author of "Cock-a-Doodle Hill" and "Luck of the Dudley Grahams," now in their third and fifth editions (Henry Holt & Co.), recently married James Noble Baskin, of San Antonio, Texas, and will make that her home. From there she will issue this fall her long-promised book, "Partners for Fair." Mrs. Baskin's happy knack of writing for young people is generally acknowledged.

AT Scituate, Mass., Mrs. May Futrelle is preparing for the production of a play written by herself and her husband, Jacques Futrelle, the author, who went to his death on the "Titanic" after having insisted that Mrs. Futrelle enter one of the lifeboats. The play, which is a three-act comedy of American society life, is entitled "Lieutenant What's His Name," and is to be produced by Joseph M. Gaites this fall. The opening may be in Boston, but this is not yet decided upon.

LIEUT. ARTHUR A. CLAPPÉ, whose "The Wind Band and Its Instruments" was recently published by the Holts, has been appointed one of a board of five to consider the condition of military music in the army. While in England there is a Royal Military School of Music, which has a close supervision of all the bands of the regular army, there is no similar institution as yet in the United States. It is the hope that the report of this commission may eventually lead to the creation of one.

KATE V. ST. MAUR, writer of books for the encouragement of women, the latest being "Making Home Life Profitable," has had a career through varying environments. She was born in Seneca Falls, educated in England, became an actress, married an English actor and dramatist, left the stage and per-

suaded her husband to leave a New York flat and take a house in the suburbs. John St. Maur died five years ago, but his widow still lives in a little Connecticut village, where she keeps poultry, raises fancy vegetables, sells honey from her own hives and watercress from her own brook, and rhubarb and asparagus from her own forcing beds in the cellar in the winter, and as a side line does a small business in canary birds.

PERIODICAL NOTES.

The Journal of the Franklin Institute, which has been devoted to science and the mechanic arts since its foundation in 1825, will cater hereafter to a much wider field than heretofore, and expects to greatly extend its usefulness as a scientific magazine. It will have a staff of eighteen associate editors, all well known in science, who will join with Dr. R. B. Owens, secretary of Franklin Institute, in getting out the publication.

LITERARY AND TRADE NOTES.

"THE CAHUSAC MYSTERY," announced for autumn publication by Sturgis & Walton Company, is by H. Hesketh Prichard, well known here as a sportsman, a novelist, and an explorer.

"BLUE ANCHOR INN," by Edwin Bateman Morris, and "Ashton Kirk, Secret Agent," by John McIntyre, respectively a love story and a mystery story, will be published soon by the Penn Publishing Co.

IN antithesis to the "best sellers," it is interesting to know that the first edition of the Coptic New Testament, published by the Oxford University Press in 1716, was sold out in 1907, just 191 years afterwards.

LUZAC & CO., of London, have just published "Chan Ju-Kua: His Work on the Chinese and Arab Trade in the 12th and 13th Centuries, entitled Chu-fan-chi; translated from the Chinese and annotated by Friedrich Hirth and W. W. Rockhill."

AT a sale at Christie's, London, on July 16, the first four folio editions of Shakespeare from the library formed by the late Henry H. B. Beaufoy during the early part of the last century, sold for only \$17,500. Quaritch, the collector, was the purchaser.

"THE DRAMA OF LOVE AND DEATH; a Study of Human Evolution and Transfiguration," by Edward Carpenter, published by Mitchell Kennerley, contains chapters on such subjects as "Love as an Art," "The Art of Dying," "Survival of the Self," and "The Mystery of Personality."

DR. FREDERICK A. CLEVELAND, whose new book on "Railway Finance" will shortly be issued by the Appletons in their *Railway Series*, has just been informed that an earlier work of his, "Funds and Their Uses," is to be embossed for the use of blind readers by the Pennsylvania Institution for the Blind.

A PARISIAN publishing house has just published in book form a French translation of

"The Inner Shrine," under the title of "Le Mot qu'il Fallait Dire." Negotiations are under way for the translation of the author's latest book, "The Street Called Straight," which was published by the Harpers last month.

A CLEVERLY designed box, made to represent a suitcase, comes with "Little Journeys in Good Fellowship," an anthology in prose and verse, arranged by George Henry Starr and published by the Platt & Peck Company. The brown color, leather handle, protected corners and hotel and steamer labels affixed make the imitation excellent.

BECKLEY-CARDY COMPANY will issue shortly "Nixey Bunny in Manners Land," a supplementary reader for second and third grades, by Joseph C. Sindelar, the first of a series of four volumes planned to teach little ones valuable lessons through pleasant stories. It will have sixty illustrations in color by Helen G. Hodge and music by Alys E. Bentley.

ALTHOUGH there seems no prospect that the mystery surrounding the authorship of "To M. L. G." will be completely cleared, further light has been thrown on the question by a letter from the author herself, printed in the *Times Book Review* of July 14. Here the romantic story of how "M. L. G." read the book and discovered the whereabouts of the author is told in some detail.

DAVID STARR JORDAN'S "War and Manhood" has just appeared in German, under the auspices of *Friedens-Warte*, the well-known Austro-German peace magazine. Dr. Jordan holds that the warlike nation of the present is the decadent nation of the future. The German commentator carefully states that not everyone will agree with Dr. Jordan's view. Germany is not as yet the stronghold of universal peace doctrines.

A COLLECTION of lectures, delivered at the University of Chicago during the summer of 1911, has been issued under the title, "Heredity and Eugenics," by the University of Chicago Press. Each lecture is complete in itself. As a summary of the most recent advances in a vital subject, commanding more and more attention every year, this untechnical work by such authorities as Castle, Coulter, Davenport, East and Tower, should find a large public.

BEARING the decided stamp of originality, "A Man in the Open," by Roger Pocock, heads the list of early autumn books from the Bobbs-Merrill Co. In the beginning, the story is related by an ignorant man in the first person from his earliest recollection. Later, his wife, a cultivated woman, takes up the tale and for a few chapters carries it on, when it is resumed by the husband. After the middle of it is past, and there is trouble between the husband and wife, it is told in the form of letters from the man to his dead mother.

G. W. DILLINGHAM COMPANY'S additional popular copyrights bring their list up to over 300 titles. The added titles for August issue include "A Texas Ranger," by William M.

Raine; "The Family," by R. H. Davis and Edward Marshall; "The First Law," by Gilson Willets; "The Jinx" (baseball stories), by Allen Sangree; "The Man Without a Face," from the French of Albert Boissière by Florence Crew-Jones; "Out of the Rut," by John Adams Thayer; "Such a Woman," by Owen and Leita Kildare; "Redeemed," by Mrs. George Sheldon Downs; "Red Money," and "The Steel Crown," by Fergus Hume.

A LETTER from Prof. Arthur H. Quinn, of the University of Pennsylvania, tells of an interesting experiment made on two distinct classes of students, one composed of sixty-five undergraduates, the other of forty public school teachers. The experiment involved the popularity of different modern authors, and of the first eleven authors named by both classes, seven were the same, viz.; Henry James, W. D. Howells, Mark Twain, Margaret Deland, Bret Harte, Marion Crawford and James Lane Allen. One peculiar thing noticeable in this selection is the fact that the undergraduates gave Henry James first place in the scale of preference, while the teachers placed him eleventh.

IN connection with the new volume of O. Henry material which is to be published this fall by Doubleday, Page & Co., under the title of "Rolling Stones," James P. Crane, who was associated with Sidney Porter in the publication of his little magazine, called "The Rolling Stone," recently said: "Though our magazine was very obscure, we got out a lot of stuff that one way or another reached the big humorous magazines in the North, and was copied. This was some satisfaction, of course, but it didn't bring the necessary financial returns." Mr. Crane, who is now a Chicago business man, never tires of talking of his association with Sidney Porter, particularly of their early days in Austin, Tex., when they were editing the magazine.

THE Society of the Dofobs is an association of book collectors of Chicago, whose mysterious club name is said to be made of the initial letters of Damned Old Fools Over Books. They first put this ingenious society name upon the "Love Letters of Nathaniel Hawthorne." Now they bring out a publication of manuscripts of Lord Byron, reproduced in exact facsimile from those in the great collection of W. K. Bixby. These manuscripts were in the possession of Byron's half-sister until 1848, when she sold them to John Dillon, who sold them to Sir Theodore Martin, from whom they were acquired by Mr. Bixby in 1902. The volume is a quarto on Italian hand-made paper, printed at the De Vinne Press, 52 copies only. Reproductions of five portraits of Byron, two from drawings by George Henry Harlow, add to the interest of the publication.

IN view of the action of the British government concerning the Panama Canal, a book which the J. B. Lippincott Company will issue immediately is most timely. It is by Joseph Pennell, who has but recently returned from the Isthmus. While there he was afforded

every facility to make a series of lithographs of the canal by the commission. The drawings were shown the officials, and have been pronounced by them to be the best records of the canal in course of construction. A member of the commission also read and revised the proof of the introduction which Mr. Pennell has written for the book, which will be entitled "Joseph Pennell's Pictures of the Panama Canal." Everything that Mr. Pennell has drawn and written has been seen and approved. A complete set of the lithographs has been purchased by the Pennsylvania Academy of Fine Arts, and is now on exhibition in their galleries.

CUPPLES & LEON COMPANY will have their fall line ready on August 1. They are publishing a new volume in Clarence Young's *The Motor Boys' Series*, which still leads the best-selling juveniles, "The Motor Boys After a Fortune"; three volumes of a new series, also by Clarence Young, *The Racer Boys' Series*, "For the Honor of Randall," in Lester Chadwick's *The College Sports Series*; "The Banner Boy Scouts on a Tour," in George A. Warren's *The Banner Boy Scouts' Series*; two additions to *The Webster Series for Boys*; and "Dorothy Dale's School Rivals," in *The Dorothy Dale Series*, by Margaret Penrose. A new baby book, illustrated and decorated by Meta Morris Grimball, will appear under the title, "Baby's Year Book." The *All About Series* of little gift books for young children will have six new titles, and new lines are added to the white and gold booklets. The annual Buster Brown book will be "Buster Brown in Foreign Lands."

JOHN LANE COMPANY introduces this week to American lovers of clean, wholesome fiction a new writer, E. R. Lipsett, who invests his characters with much the same charm that we are accustomed to look for in the characters of J. M. Barrie. Mr. Lipsett is of Irish birth, but was educated at Heidelberg, and since 1907 has been engaged in journalistic work in New York. His new novel, "The House of a Thousand Welcomes," is an Irish-American romance, with scenes laid in New York. The story takes its name from the beautiful Irish home motto, "Cead Mille Failthe" (The House of a Thousand Welcomes). It tells in original and ingenuous style of a young Irish girl who, with her parents, comes to America to make a new home in a new land. A vein of whimsical wit runs through the story. Also on the Lane list for this week is "The Tomboy, and Others," by H. B. Marriott Watson, who holds a secure place among our best story writers.

ADVERTISEMENTS first began to appear in the periodicals, or, as they were called, "newsbooks," in 1647, according to a writer in the *Oxford and Cambridge Review*, "probably being nothing more at the start than a gratuitous puff of a friend's writings." Very soon the advantages of the publicity thus given to new books became so evident that only the fear that the purchaser of a "newsbook" would complain of the strictly limited space

of the pamphlet being occupied by them for the author's benefit (for the writer, and not the publisher, received the fee—sixpence), prevented their increasing on modern lines. As a result, in 1649, registry offices were set up for the hire of servants, sale of lands, etc., and the advertisements in "newsbooks" became confined to three matters: (1) Books, (2) runaway "prentices" and maids, and (3) lost or stolen horses. . . Advertisements of books never appeared more than once, or in more than one periodical, the writer of which was supposed personally to recommend them. The weekly allowance of advertisements to a "newsbook" was two or three.

BUSINESS NOTES.

NEW YORK, N. Y.—Warwick Publishing Company has just been incorporated for the publication of general educational work. Its specialty, however, will be the Croscup synchrono-historical charts, which have introduced into educational institutions the new visible method of teaching history. The address of the Company is 31 East 27th Street.

VISITING BUYERS—NEW YORK CITY.

FOR WEEK ENDING JULY 17, 1912.

Frank D. Story, of H. & W. B. Drew, Jacksonville, Fla.

A. M. Levy, of the Jones Store Co., Kansas City, Mo.

BIBLIOGRAPHIC NOTES.

CATALOGUES OF NEW AND SECOND-HAND BOOKS.

Francis Edwards, London, W., 83 High St., Marylebone. Catalogue of an interesting and rare collection of books illustrated by George Isaac, Isaac Robert, Cruikshank, etc. (497 titles.)

John Heise, Syracuse, N. Y., 410 Onondaga Bank Building. Catalogue of autograph letters signatures. (No. 63; 244 titles.)

Charles Higham & Son, London, E. C., 27 Farringdon St. An interesting assemblage of theological and other standard literature recently acquired from other sources, etc. (No. 511; 1508 titles.)

E. W. Johnson, New York, 6 East 30th St. Rare and good books. (No. 43; 211 titles.)

G. Lemallier, Paris, 25 Rue de Chateaudun. Catalogue mensuel des livres anciens et modernes, rares, curieux ou singuliers en tous genres. (No. 259; 5147 titles.)

Maggs Bros., London, W. C., 109 Strand. Books on the British Islands, heraldry, voyages and travel, and natural history. (No. 292; 2562 titles.)

A. Maurice, London, 23 Bedford St., Covent Garden. Catalogue of books, miscellaneous subjects in the various branches of literature. (No. 205; 229 titles.)

James Rimell & Son, London, 53 Shaftesbury Ave. Catalogue of original work, drawings, engravings, etchings, by old and modern masters. (No. 230; 501 titles.)

Weekly Record of New Publications

The entry is transcribed from title page when the book is sent by publisher for record. Books received, unless of minor importance, are given descriptive annotation. Prices are added except when not supplied by publisher or obtainable only on specific request. The abbreviations are usually self-explanatory. c. indicates that the book is copyrighted; if the copyright date differs from the imprint date, the year of copyright is added. Where not specified the binding is cloth.

A colon after initial designates the most usual given name, as: A: Augustus; B: Benjamin; C: Charles; D: David; E: Edward; F: Frederick; G: George; H: Henry; I: Isaac; J: John; L: Louis; N: Nicholas; P: Peter; R: Richard; S: Samuel; T: Thomas; W: William.

Sizes are indicated as follows: F. (folio: over 30 centimeters high); Q. (4to: under 30 cm.); O. (8vo: 25 cm.); D. (12mo: 20 cm.); S. (16mo: 17½ cm.); T. (24mo: 15 cm.); Tl. (32mo: 12½ cm.); Fe. (48mo: 10 cm.). Sq., obl., nar., designate square, oblong, narrow. For books not received sizes are given in Roman numerals, 4°, 8°, etc.

Addison, Mrs. Julia de Wolf Gibbs. The spell of England. Bost., L. C. Page. c. 14+433 p. il. map, O. (Spell ser.) \$2.50 n. Describes a delightful trip through England, giving the legends and associations connected with the places visited, and transmitting some of the charm of this country which is so closely knit with all the Anglo-Saxon traditions. By author of "The Boston Museum of Fine Arts," etc.

Allen, J: Little Moffat. The American protective tariff shown to be an instrument devised by British capitalists for the purpose of collecting taxes from the American people. [N. Y., M. E. Brown Pr. & Bdg. Co.] c. 2+3-94 p. fold. tab., 8°, (Allen's "European influence" circ.) 50 c.

Allinson, Fs. Greenleaf and Anne Crosby Emery. Greek lands and letters. New ed. Bost., Houghton Mifflin. 472 p. 12°, \$1.25 n.

American School of Correspondence, Chicago. Encyclopedia of architecture, carpentry, and building; a general reference work; prepared by a staff of architects, builders, engineers, and experts of the highest professional standing; il. with over 3000 engravings. 10 v. Chic., Am. Sch. of Corr. il. pls. plans, tabs., diagrs. (partly fold.) 8°, \$24.80.

Amsden, Mrs. Dora, and Hopper, J: Stewart. The heritage of Hiroshige; a glimpse at Japanese landscape art; il. with prints from the Hopper collection. San Francisco, Elder. c. 4+5-7+84 p. pls. por. 8°, \$2.25.

Andrews, C: McLean. A short history of England. Bost., Allyn & Bacon. c. 18+455 p. il. maps, 12°, (Allyn & Bacon's ser. of school histories.) \$1.40.

Andrus, Helen Josephine. A century of music in Poughkeepsie, 1802-1911. Poughkeepsie, N. Y., F. B. Howard. c. 11+275 p. por. 12°, \$3.

Annual register; a review of public events at home and abroad for the year 1911. New series. N. Y., Longmans. 11+514+139 p. O. \$6.

Answer of the Archbishop of England to the apostolic letter of Pope Leo XIII. on English ordinations, addressed to the whole body of bishops of the Catholic church in 1896 (and first published 9th March, 1897); a translation into English reprinted with a prefatory note and an historical introd. by J: Wordsworth, D. D. [New ed.] N. Y., Longmans. 48 p. O. pap., 36 c. n.

"Appleton, Victor," pseud. Tom Swift and his air glider; or, seeking the platinum

treasure. N. Y., Grosset & Dunlap. c. 4+209 p. front. 12°, (Tom Swift ser.) 40 c.

Tom Swift and his great searchlight; or, on the border for Uncle Sam. N. Y., Grosset & Dunlap. c. 4+214 p. front. 12°, (Tom Swift ser.) 40 c.

Tom Swift and his wizard camera; or, thrilling adventures while taking moving pictures. N. Y., Grosset & Dunlap. c. 4+210 p. front. 12°, (Tom Swift ser.) 40 c.

Tom Swift in captivity; or, a daring escape by airship. N. Y., Grosset & Dunlap. c. 4+218 p. front. 12°, (Tom Swift ser.) 40 c.

Tom Swift in the city of gold; or, marvelous adventures underground. N. Y., Grosset & Dunlap. c. 4+216 p. front. 12°, (Tom Swift ser.) 40 c.

Atherton, Mrs. Gertrude Franklin Horn. Tower of ivory. N. Y., Hurst. c. 466 p. 12°, 50 c.

Atkinson, W: Walker, ["Yogi Ramacharaka," pseud.] The psychology of salesmanship. Holyoke, Mass., Eliz. Towne Co. c. 246 p. S. \$1.

Treats of every phase of salesmanship. Tells how to approach the customer, how to open the talk, how to make your words tell, and how to close a sale.

Bach, Johann Sebastian. Complete organ works; a critico-practical edition in 8 v., provided with a preface containing general observations on the manner of performing the preludes and fugues and suggestions for the interpretation of the compositions contained in each volume by Charles-Marie Widor and Dr. Alb. Schweitzer. v. 1, Preludes and fugues of the youthful period. N. Y., Schirmer. 39+119 p. Q. \$3; pap., \$2. Charles-Marie Widor is professor in the Conservatoire at Paris and organist at the church of St. Sulpice. Dr. Schweitzer is privatdozent at Strassburg University and organist for the Bach concerts at Strassburg.

Baker, Ja. W: 20th century bookkeeping and accounting; a treatise on modern bookkeeping, accounting, and business customs, as illustrated in the "business transactions" which accompany this work. Cin., Southwestern Pub. c. 304 p. 4°, \$1.

Barker, Anthony. Physical culture simplified. Garden City, N. Y., Doubleday, Page. il. 12°, \$1 n.

Formerly published by Baker & Taylor Co.

Barnes-Grundy, Mrs. Mabel Sarah. Hazel of Heatherland. Garden City, N. Y., Doubleday, Page. 12°, \$1.35 n.

Formerly published by Baker & Taylor Co.

Bass, Florence. Stories of animal life. Rev. ed. Bost., Heath. c. 12+172 p. il. 12°, 40 c. Edition of 1894 has title "Nature stories for young readers: animal life."

Bassett, Sara Ware. The story of lumber; il. by Eliz. Otis. Phil., Penn Pub. 215 p. il. 12°, 75 c.

Bates, Esther Willard. Pageants and pageantry; with an introd. by W. Orr. Bost., Ginn. c. 7+294 p. (6 p. bibl.) il. D. \$1.25. Summarizes some years' experience in producing and writing amateur plays and pageants. Contents: Making of a pageant; Roman pageant; Medieval pageant; Colonial pageant; Heart of the world; Pageant of letters. Index.

Baum, Lyman Fk. Baum's own book for children. Chic., Reilly & Britton. c. 8°, bds., \$1.25.

Phoebe Daring. Chic., Reilly & Britton. c. 12°, (Daring twins.) \$1.

Sky Island. Chic., Reilly & Britton. c. 8°, bds., \$1.25.

Beach, E: Latimer. Roger Paulding, gunner's mate; il. by Fk. T. Merrill. Phil., Penn Pub. 349 p. pls. 12°, \$1.20.

Benziger's elementary geography for Catholic schools. N. Y., Benziger. c. 133 p. il. maps, 4°, 54 c.

Berget, Alphonse. Conquest of the air; aeronautics, aviation; history, theory, practice. N. Y., Putnam. '11. 249 p. pls. diagrs., 8°, \$1.75 n.

Betts, Nannie Deaderick. The flower of the season. N. Y., Broadway. 234 p. front. 12°, \$1.50.

Blatchley, Willis Stanley. The Indiana weed book. Indianapolis, Nature Pub. 191 p. il. 8°, \$1.

Boccaccio, Giovanni. The decameron; or, a ten days' entertainment of Boccaccio; fine-paper ed. with a frontispiece. Cin., Stewart & Kidd. 32+555 p. S. \$1.25 n.

Bonner, R: The boy inventors and the vanishing gun. N. Y., Hurst. c. 287 p. il. 12°, (Boy inventors' ser.) 50 c.

The boy inventor's diving torpedo boat. N. Y., Hurst. c. 12°, 50 c.

The boy inventor's wireless triumph. N. Y., Hurst. c. 293 p. il. 12°, (Boy inventor's ser.) 50 c.

Bonola, Roberto. Non-Euclidean geometry. Chic., Open Court. 300 p. il. pls. 12°, \$2 n.

Boscan Almogaver, Juan. Las treinta de Juan Boscán; an edition printed before his death, by Hayward Keniston. N. Y., Hispanic Soc. of Am., '11. 3+23 p. facsimis., (Publications.) 75 c.

Bourne, H: Eldridge, and Benton, Elbert Jay. Introductory American history. Bost., Heath. c. 7+264 p. (5 p. bibl.) il. pors. maps, 12°, 60 c.

Branch, Jos. Gerald, comp. Practical kinks, recipes and tables collected by and for Jos. G. Branch; with 60 cuts and numerous tables. Chic., J. G. Branch Pub. 143 p. il. tabs., diagrs., 12°, \$1.

Brate, Harry Ray. Farm gas engines. Cin., Gas Engine Pub. c. 3+195 p. il. 12°, \$1.

Brockway, Zebulon Reed. Fifty years of prison service; an autobiography. N. Y., Charities Pub. Com. c. 3+437 p. pls. pors. chart, 8°, \$1.20.

Brown, C: Reynolds. The main points; a study in Christian belief. Bost., Pilgrim, '11. c. 11+241 p. 12°, 75 c. n.

Brown, Ruth Alberta. Tabitha's glory; il. by Alfr. Russell. Akron, O., Saalfield Pub. c. 319 p. pls. 8°, (Ivy Hall ser.) \$1.25.

Brownell, Herb. Lessons in physics; a manual for laboratory and class work. Rev. ed. Cedar Rapids, Ia., Torch Press. c. 132 p. 8°, 50 c.

Bryan, Elmer Burritt. Fundamental facts for the teacher. Bost., Silver, Burdett. c. 37 p. 12°, \$1.

Bryan, G: Sands, comp. and ed. The camper's own book; a handy volume for devotees of tent and trail, with contributions by Stewart E: White and other authorities. N. Y., Log Cabin Press, [146 Worth St.] 194 p. il. pls. diagrs., 8°, \$1.

Buckland, Ralph Kent. In the land of the Filipino. N. Y., Every Where Pub. c. 2+244 p. pls. pors. 12°, \$1.50.

Building Brick Association of America. One hundred bungalows. Bost., Rogers & Manson. c. 120 p. il. plans, 4°, 50 c.

Burdette, Rob. Jones. The silver trumpets; [poems.] Phil., Sunday Sch. Times Co. c. 2+5-68 p. 12°, 50 c.

Burke, Sir Bernard, and Ashworth, Philip Arth. A genealogical and heraldic history of the peerage and baronetage, the privy council, knighthage and companionage. N. Y., Putnam. 2705 p. il. 8°, \$12.

Byron, G: Gordon Noël, Lord. Poems and letters; ed. from the original manuscripts in the possession of W. K. Bixby, of St. Louis, by W. N. C. Carlton. Chic., Soc. of the Dofobs. c. 13+45 p. il. pors. facsimis., f°, \$25.

Canfield, W: Walker. At Seneca Castle. N. Y., Dutton. c. 10+274 p. il. 12°, \$1.25 n.

Carpenter, E: The drama of love and death; a study of human evolution and transfiguration. N. Y., Kennerley. c. 8+299 p. D. \$1.50 n.

Studies love biologically, first, showing how necessary it is to even the simplest cell, and how what the author calls "the art of love" should be a matter of as careful instruction as the art of beauty. Death is then considered, the survival of self, the spiritual body, reincarnation, the divine soul and the mystery of personality. Index.

Carus, Paul. Personality, with special reference to superpersonalities and the interpersonal character of ideas. Chic., Open Court, '11. c. 6+68 p. 8°, \$1 n.

The philosophy of form; an expanded reprint of the author's introd. to his "Philosophy as a science." Chic., Open Court, '11. c. 2+50 p. 12°, 25 c. n.

Castle, W: Ernest, and others. Heredity and eugenics; a course of lectures summarizing recent advances in knowledge in variation, heredity, and evolution and its relation to plant, animal, and human improvement and welfare. Chic., Univ. of Chic. c. 7+315 p. il. pls. O. \$2.50 n.

Contents: Recent developments in heredity and evolution: general introduction; Physical basis of heredity and evolution from the cytological standpoint, J: M. Coulter; Method of evolution; Heredity and sex, W: E. Coulter; Inheritance in the higher plants; Application of biological principles to plant breeding, E: M. East; Recent advances and the present state of knowledge concerning the modification of the germinal constitution of organisms by experimental processes, W: L. Tower; Inheritance of physical and mental traits of man and their application to eugenics; Geography of man in relation to eugenics, C: B. Davenport. Index.

Chambers, Julius. The book of New York; forty years' recollections of the American metropolis. N. Y., [The Author, 312 W. 109th St.] c. 448 p. il. pors. 4°, \$10.

Chicago University. Outlines of economics, developed in a series of problems, by members of the Department of Political Economy of the Univ. of Chic. [2d ed.] Chic., Univ. of Chic., '11. 16+44 p. 12°, \$1.13.

Chorley, E: Clowes. History of St. Philip's Church in the Highlands, Garrison, New York, including up to 1840, St. Peter's Church on the Manor of Cortlandt. N. Y., E. S. Gorham. 7-16+434 p. (8 p. bibl.) pls. pors. facsimis., 8°, \$6.

Cicero, Marcus Tullius. Cicero; select orations; ed., with an introd., parallel selections from Sallust, word-groups, synonyms, review questions, and vocab., by B: L. D'Ooge. Bost., B: H. Sanborn & Co. c. 87+406+146 p. il. pls. pors. maps, plan, 12°, (Students' ser. of Latin classics.) \$1.15. Bound with this "Cicero; select letters," edited, with notes and a vocabulary, by G: V. Edwards.

Clancy, W: Catholicism and Socialism. Bridgeport, Ct., Advance Pub. Co. c. 35 p. 12°, 10 c.

Clay, Alb. T. Documents from the temple archives of Nippur dated in the reigns of Cassite rulers; Eckley Brinton Coxe Junior Fund. Phil., Univ. of Penn. 92 p. pls. Q. (Museum publs. of the Babylonian section.) \$3.

Business documents of Murashu sons of Nippur dated in the reign of Darius II; Eckley Brinton Coxe Junior Fund. Phil., Univ. of Penn. 54 p. pls. Q. (Museum publs. of the Babylonian section.) \$4.

Clay, Josephine Russell, [Mrs. J. M. Clay.] The sport of kings; racing stories. N. Y., Broadway. c. 90 p. 12°, \$1.

Coleman, Gus Tait. How to become a newspaper artist. St. Louis, Hughes & Co. 42 p. il. diagrs., 4°, \$1.

Cooper, Clayton Sedgwick. World-wide Bible study. Phil., Sunday Sch. Times Co. 3+234 p. pls. 12°, \$1.

Coward, H. F., and Perkins, W. H. Exercises in chemical calculation. [N. Y., Longmans.] 5+152 p. D. 90 c. n.

First author is chief lecturer in chemistry, Municipal School of Technology, Manchester, and lecturer in the Victoria University of the same place. Second is assistant lecturer in chemistry, University of Leeds.

Craig, Austin. Primer of industry. Yonkers-on-Hudson. N. Y., World Bk. Co. c. 80 p. il. 12°, 30 c.

Crawford, Fs. Marion. A lady of Rome. N. Y., Hurst. c. 383 p. 12°, 50 c.

Crozier, Alfr. Owen. U. S. money vs. corporation currency, "Aldrich plan"; Wall Street confessions!; great bank combine. Cin., Magnet Co. c. 11+7-401 p. il. 12°, 25 c.

Cummings, J: Raymond. Natural money; the peaceful solution. N. Y., Bankers Pub. 210 p. 8°, \$2.

Curtis, Alice Turner. Grandpa's little girls grown up; il. by Wuana Smith. Phil., Penn Pub. c. 204 p. pls. 12°, \$1.

Curwood, Ja. Oliver. Courage of Captain Plum. N. Y., Hurst. c. 320 p. il. 12°, 50 c.

Dalton table of decimal reciprocals from 1 to 10000; including lumber, grain and commodity tables and other valuable data for use in connection with the Dalton adding, listing and computing machines. Poplar Bluff, Mo., Dalton Adding Machine Co. c. 84 p. il. 8°, \$1.

Daniels, Ernest Darwin. Latin drill and composition. Bost., Heath. c. 13+112 p. 12°, 40 c.

Dark room work; a practical dark room manual with suggestions as to equipment; working conveniences; short cuts and handy methods of dark room work. N. Y., Tenant & Ward. c. 62 p. D. pap., 25 c.; 60 c. n.

Practical advice for the photographer arranging a dark room. Ventilation, illumination, water supply, making solutions, facts about chemicals, are a few of the subjects treated.

Dickens, C: The Holly Tree Inn, and A Christmas tree. Garden City, N. Y., Doubleday, Page. 8°, \$2 n.

Formerly published by Baker & Taylor Co.

Dillenback, G: P. The mills of the gods. N. Y., Broadway. c. 291 p. 12°, \$1.50.

Dodge, Howard Lewis. Attraction of the compass; a romance of the north, based upon facts of a personal experience. Long Beach, Cal., Dove & Courtney. c. 3+11-308 p. por. 12°, \$1.25.

Durell, Fletcher. Durell's advanced arithmetic. N. Y., C: E. Merrill. 458 p. il. diagrs., 12°, 60 c.

Durell's introductory algebra. N. Y., C: E. Merrill. 286 p. front. diagrs., 12°, 60 c.

Ekeley, J: Bernard. A laboratory manual of inorganic chemistry; to accompany A text book of inorganic chemistry, by A. F. Holleman. N. Y., Wiley c. 8+128 p. il. 12°, \$1.

Ellis, E: Sylvester. Riflemen of the Miami. N. Y., Hurst. c. 272 p. pls. 12°, 50 c.

Evans, Powell. A five years' fight against fire waste and its possible control in the United States by fire prevention and protection, comprising a series of addresses, showing the growth of an idea on this subject within five years—1908-12, inclusive. Phil., Merchant & Evans Co. c. 180 p. 8°, 25 c.

Fanning, Nathaniel. Fanning's narrative; being the memoirs of Nathaniel Fanning, an officer of the Revolutionary navy, 1778-1783; ed. and annot. by J: S. Barnes. N. Y., De Vinne Press. 22+258 p. facsimis., O. (Naval Hist. Soc. pubs.) \$7 n.

Narrative is the earliest known autobiography of a man who served with John Paul Jones on the "Bon Homme Richard," "Serapis," "Alliance" and "Ariel." He was a prisoner of war in England, was exchanged, made his way to France and enlisted on the "Bon Homme Richard" at Nantes, in March, 1779.

Farmer, Florence Virginia. Boy and girl heroes; il. by Lætitia N. Herr. N. Y., Macmillan. 5+137 p. il. 12°, (Every child's ser.) 35 c.

Faust, C: Ayers. Faust's 75 new alphabets for brush, air brush, air pencil, relief, stencil, marking, shading. Payzant, Soennecken and common pen. [Chic., C. W. Braithwaite Co.] c. 72 p. obl. 16°, 75 c.

Fay, Alice M. The realm of fancy; poems and pictures. N. Y., Broadway. c. 3+35 p. pls. 12°, \$1.

Fischer, Theobald. Genoese world map, 1457; facsimile and critical text incorporating in free translation the studies of Professor Theobald Fischer; rev., with the addition of copious notes, by E: Luther Stevenson. N. Y., Hispanic Soc. of Am. 5+66 p. il. maps, 8°, (Publications.) \$2.

Flanders, Ralph E: Construction and manufacture of automobiles. 2d ed. N. Y., Indust. Press. c. 47 p. il. 8°, (Machinery's reference ser.) 25 c.

Flowers, Sumpter Lee. The circuit rider; or, suffering for Christ's sake. Olivet-Georgetown, Ill., Flowers Pub. c. 183 p. pls. por. 12°, \$1.

Frederic, Harold. The damnation of Theron Ware. N. Y., Hurst. c. 512 p. 12°, 50 c.

Fuller, Hector. Roach & Co., pirates. N. Y., Hurst. 236 p. il. 12°, 50 c.

Furlong, T: Fifty years a detective; 35 real detective stories. St. Louis, C. E. Bennett. c. 2+3-352 p. il. por. 12°, \$1.50.

Gaebelein, Arno Clemens. The Jewish question. N. Y., Our Hope. c. 3+137 p. D. 75 c.

Question discussed is whether "God hath cast away His people," the Jews, since they deny the divinity of Christ. A paper, "The Messianic question," by C. I. Scofield, is also included in the book.

Gardner, Percy. The religious experience of Saint Paul. N. Y., Putnam. '11. 16+263 p. 12°, (Crown theological lib.) \$1.50 n.

Gertsmon, Simon. Poems of the west. Bost., Badger. c. 67 p. pls. 12°, \$1.

Goldsmith, Oliver. The deserted village; ed., with introd. and notes, by G. G. Whiskard. N. Y., Oxford Univ. 8°, 15 c. n.

Gray, Arth. Romeyn. An introduction to the study of Christian apologetics; with a concluding chapter by W. Lloyd Bevan. Sewanee, Tenn., Univ. Press. c. 2+3-7+237 p. 12°, (Sewanee theological lib.) \$1.50.

Green, T: Hill. Four lectures on the English Revolution; reprinted from the works of T. H. Green, v. 3; with an introd. note by Kenneth Bell. N. Y., Longmans. 6+88 p. O. pap., 36 c. n.

Gunther, C: Godfrey. The examination of prospects; a mining geology. N. Y., McGraw-Hill. 9+222 p. il. 12°, \$2.

Haberly-Robertson, Mrs. Frances Maria Stimson. Famous Italian pictures and their story; with sketch of the artists; 42 il. from photographs taken from the original paintings by Alinari and Cook, Rome; Alinari Brothers in Florence and Venice; pronunciation of Italian and Greek names. [Fort Wayne, Ind.,] Fort Wayne Pub., '11. 192 p. por. 12°, \$1.50.

Hall, Wa. Phelps. British radicalism, 1791-1797. N. Y., Longmans. c. 262 p. (8 p. bibl.) O. (Columbia Univ. studies in history, economics and public law.) \$2.

Contents: Introduction; Section 1, Radicalism in theory; Defining the issue; Pamphlet skirmishing; Radical creed; Development of the radical platform; Radicalism and political reform; Radicalism and the economic crisis; Section 2, Radicalism in practice; Radical societies; British conventions; Societies accused of treason; Suppression of radicalism; Conclusion.

Handcock, Percy S. P. Mesopotamian archaeology; an introd. to the archaeology of Babylonia and Assyria. N. Y., Putnam. 423 p. 8°, \$3.50 n.

Handbook (A) for the use of sealers of weights and measures. 4th ed. Troy, N. Y., W. & L. E. Gurley. 202 p. il. 16°, 50 c.

Hardening and tempering. 3d rev. ed. N. Y., Indust. Press. c. 48 p. il. diagrs., 8°, (Machinery's reference ser.) 25 c.

Harnack, Adolf. Constitution and law of the church in the first two centuries. N. Y., Putnam. 349 p. 8°, (Crown theological lib.) \$1.75 n.

Hartfield, J: W. Hartfield's new "Wall street" (Newwallst) code; contains 156,563 cypher words, numbered from 00000 to 156562; also roots and terminals forming millions of artificial words, conforming to the telegraphic regulations. N. Y., Hartfield Telegraphic Code Pub. c. 2+16+2525 p. 8°, \$20.

Hawley, Ralph Chipman, and Hawes, Austin Foster. Forestry in New England; a handbook of eastern forest management. N. Y., Wiley. c. 15+479 p. (5 p. bibl.) il. fold. maps, tabs., 8°, \$3.50.

Haynes, G: Edm. The negro at work in New York City; a study in economic progress. N. Y., Longmans. c. 158 p. (2½ p. bibl.) O. (Columbia Univ. studies in history, economics and public law.) pap., \$1.25.

Treats of negro as a wage-earner and in business, but lack of time to make personal investigation prevented author from taking up the negro in the professions. He concludes that given an unprejudiced opportunity the negro responds quite as well as the white man, and that his death-rate and crime-rate, while greater than the white population's in the same localities, are a reflection of urban conditions, and are solvable by methods similar to those used to remedy such conditions among white people. Author is professor of social science, Fisk University.

Hayward, C: Brian. Practical aeronautics; an understandable presentation of interesting and essential facts in aeronautical science; with introd. by Orville Wright. Chic., Am. Sch. of Corr. c. 15+769 p. il. diagrs., pls. 8°, \$3.50.

Heacock, Arth. E.; and Lehmann, Friedrich Johann. A guide through the Lessons in harmony. Oberlin, O., A. G. Comings & Son. c. 62 p. 8°, 75 c.

Herman, Reinhold Ludwig. An open door for singers; hints to vocalists. N. Y., G. Schirmer. 11+231 p. 16°, \$2.

Higby, Clinton D. The government of Pennsylvania and the nation. Rev. ed. Bost., Heath. c. 6+266 p. il. por. pls. 12°, 70 c.

Hine, C: De Lano. Letters from an old railway official. 2d ser.; his son, a general manager. N. Y., Simmons-Boardman Pub. c. 8+232 p. 12°, \$2.

Historic tales and golden deeds; prepared by the editorial boards of the University Society and the After School Club of America; assisted by the following special editors and contributors: H. A. Ogden, and others. 4 v. N. Y., Univ. Soc., [44 E. 23d St.] c. il. pls. (partly col., partly double) por. 8°, ea., \$1.75.

Homer, [Greek Homeros.] The women of the Iliad; a metrical translation of the first book and of the other passages in which women appear, by Hugh Woodruff Taylor. N. Y., Broadway. c. 2+7-66 p. 8°, \$1.

Horton, G: The long, straight road. N. Y., Hurst. c. 401 p. 12°, 50 c.

Hough, Emerson. The law of the land. N. Y., Hurst. c. 416 p. il. 12°, 50 c.

The singing mouse stories. N. Y., Hurst. c. 236 p. 12°, 50 c.

How, L: The penitents. N. Y., Hurst. c. 381 p. il. 12°, 50 c.

Hovey, Horace Carter. Mammoth Cave of Kentucky (Hovey and Call); with an account of colossal cavern. Rev. ed.; with

historical notes; scenic accounts; descriptive and scientific matters of interest to visitors, based upon new and original explorations. Louisville, Ky., J. P. Morton & Co. c. 5+131 p. pls. maps, 8°, \$1.

Hubbard, Mrs. Alice Moore. The myth in marriage. East Aurora, N. Y., Roycrofters. c. 5+13-79 p. 16°, \$1.

Hulbert, Lorrain Sherman. Differential and integral calculus; an introductory course for college and engineering schools. N. Y., Longmans. c. 18+481 p. O. \$2.25.

Author is collegiate professor of mathematics in Johns Hopkins University.

Huxley, T: H: Selections from Huxley; ed. by C. Alphonso Smith. N. Y., Holt. 27+151 p. por. 16°, (English readings for schools; ed. by W. L. Cross.) 35 c.

Inexpensive bungalows; typical California homes costing from \$1000 to \$2250; designed and built by the Los Angeles Investment Company. 8th bungalow book ed. [Los Angeles, G. Rice & Sons.] 96 p. il. obl. 12°, 50 c.

Information for candidates for civil service investigator in the service of the city of New York, including answers to questions asked at a previous examination, the principal extracts from the civil service law and civil service rules, form of application for patrolman and fireman. N. Y., Civil Service Chronicle. c. 31 p. 8°, 50 c.

Ingram, Grace Luella. Las verdades incontrovertible explanado idealmente para consolación de los hombres, mujeres y niños por el principe de pensamiento. Ed. inglés. The incontrovertible truths explained ideally; For consolation of men, women and children, by the Prince of Thought. English ed. [Chic., G. L. Ingram.] c. 5-155 p. 12°, \$2.50.

Irving, Washington. Selections from the Sketch-book; with biographical sketch, explanatory notes, critical opinions and directions to teachers, by A. J. Demarest. Phil., C. Sower Co. c. 154 p. il. por. 16°, (Classics in the grades.) 35 c.

Isaman, Sara White. Sophisticating Uncle Hiram. Chic., Reilly & Britton. c. il. 12°, 75 c.

Jewett, Sophie. English literature; Chaucer: selected references. [Wellesley, Mass.,] Wellesley Coll., '11. c. 3+41 p. 8°, 50 c. A revision and enlargement of "Chaucer: outlines and references," published in 1896.

Johnson, Adolph. Hints on salesmanship. Stockton, Cal., Commercial Pr. & Pub., '11. c. 40 p. il. por. 12°, 50 c.

Johnson, G: F. Toys and toy making. N. Y., Longmans. 160 p. pls. O. \$1 n.

Inspector of handwork, Liverpool Education Committee, here gives instruction whereby the child's natural desire to play and to construct may be guided so that he may make various toys and learn the use of tools.

Jordan, D: Starr. The blood of a nation; a study of the decay of races through the sur-

vival of the unfit; done in Pitmanic short-hand by G: Archibald Clark. San Francisco, A. Carlisle & Co. c. 3+52 p. 16°, 50 c.

Kaler, Ja. Otis, ["Ja. Otis," pseud.] The minute boys of York Town; il. by L. J. Bridgeman. Bost., Estes. c. 348 p. pls. 12°, \$1.25.

Karapetoff, Vladimir. The electric circuit. 2d ed., rewritten, enl. and entirely reset. N. Y., McGraw-Hill. 15+229 p. diagrs., 8°, \$2.

Kingsley, C: The water-babies; a fairy tale for a land-baby; ed. by Sarah Willard Hiestand. N. Y. and Chic., Rand, McNally. c. 382 p. il. por. 12°, (Canterbury classics.) \$1.

Kelly, Albanis Ashmun. The expert wood finisher; a complete manual of the art and practice of finishing woods by staining, filling, varnishing, waxing, etc. Malvern, Pa., Master Painter Pub. c. 2+8+3-339 p. 12°, \$3.

Kempshall, Julia Willis. Out of the ruts; a story for girls and their elders. N. Y., Broadway. c. 3+173 p. 12°, \$1.

Kirk, Hyland Clare. The secret of Columbus. [Wash., D. C., Hayworth Pub. House.] c. 62 p. 8°, (Historic life leaves.) 25 c.

Kittel, Rudolf. Scientific study of the Old Testament; its principal results and their bearing upon religious instruction. N. Y., Putnam. 300 p. pls. 8°, (Crown theological lib.) \$1.50 n.

Knight, G: A son of austerity. N. Y., Hurst. c. 353 p. il. 12°, 50 c.

Koehler, J: H: Ginseng and goldenseal growers' handbook. Wausau, Wis., P. F. Stolze. c. 7+116 p. pls. 8°, \$2.50.

Krehbiel, H. P. Mennonite churches of North America; a statistical compilation collected and arranged under the auspices of the Mennonite General Conference of North America. Berne, Ind., Mennonite Bk. Concern, '11. c. 2+18+19-92 p. 8°, 25 c.

Lackey, Park Riley. Lackey's wonderful profit marking tables; the selling price required to make any profit desired on cost or sales. [Fort Wayne, Kan., Fort Wayne Pr.] c. 29 p. 12°, \$5.

Larson, Christian Daa. Your forces and how to use them. Los Angeles, Cal., New Literature Pub. c. 329 p. 12°, \$1.25.

Lauffer, C: Alpheus. Electrical injuries; their causation, prevention and treatment, designed for the use of practical electrical men. N. Y., Wiley. c. 6+77 p. front. 12°, 50 c.

Laughlin, P. Table of the equivalent of numbers from 1 to 10,000. Rochester, N. Y., H: Conolly Co. c. 43 p. 4°, \$15.

Leith, W: Forbes, comp. Memoirs of Scottish Catholics during the xviiith and xviiiith centuries; selected from hitherto inedited mss. 2 v. v. 1, The reign of King Charles I, 1627-1649; v. 2, From Commonwealth to emancipation. N. Y., Longmans. 16+381; 11+415 p. il. O. v. 1, \$7 n.; v. 2, \$3 n.

Letters here given were written from Scotland during the worst times by men who were bearing the extremity of the persecution. We hear at first hand of the courage, patience, resource, and religious fortitude with which large numbers of Scots bore for generations trials of great severity.

Lipsett, E. R. The house of a thousand welcomes ("Cead mille failthe"); with 8 il. by Jos. Damon. N. Y., J. Lane. c. 323 p. D. \$1.30, fixed.

Story concerns a young Irish girl and her parents, who left the old country to make a new home for themselves in America. "Didy" and her mother run a boarding-house and to it come three Irishmen whom they knew at home; one of them, an artist, is the girl's romance, which is a happy one. There is much Irish humor in the tale's telling.

Little, C: Jos. In memoriam, Charles Joseph Little, born September 21, 1840, died March 11, 1911. Chic., Forbes & Co. c. 2+305 p. por. 12°, \$1.50.

Longstreet, A: Baldwin. Stories with a moral, humorous and descriptive of southern life a century ago; comp. and ed. by Fitz R. Longstreet. Phil., Winston. c. 3+9-396 p. 12°, \$1.35.

Lougheed, Victor. Aeroplane designing for amateurs; a plain treatment of the basic principles of flight engineering, including heretofore unpublished facts concerning bird flight and aerodynamic phenomena; 82 illustrations. Chic., Reilly & Britton. c. 176 p. diagrs., 12°, \$1.

Love's rosary; [poems.] Chic., Reilly & Britton. c. 224 p. 8°, \$1.50.

Lyman, W: Denison. Columbia river; its history, its myths, its scenery, its commerce. N. Y., Putnam, '11. c. 409 p. il. 8°, (American waterways.) \$1.75 n.; leath., \$3.50 n.

Macaulay, T: Babington, Lord. Macaulay's Life of Johnson, and selections from Johnson's writings; ed. by Chester N. Greenough. N. Y., Holt. 45+105 p. il. por. 16°, (English readings for schools.) 25 c.

McCauley, Lena May. The joy of gardens. 2d ed. N. Y. and Chic., Rand, McNally. c. 239 p. il. pls. 12°, \$1.75 n.. bxd.

McIntyre, J: T: The young Continentals at Monmouth; il. by Ralph L. Boyer. Phil., Penn Pub. 344 p. pls. 12°, \$1.25.

Mackay, Helen. The cobweb cloak; front. in color by Dugald Stewart Walker. N. Y., Duffield. c. 308 p. D. \$1.25 n.

Little Marah wore the cobweb cloak, white as snow, for purity, rosy for happiness, bright as the sunshine, but gray, too, with the twilight of dreams. Her sad young mother, who was gay for her sake, told her of the cloak, and it always stayed with her, even when she grew up, married a French count, and a misunderstanding threatened her happiness. At last she is able to take her husband under a fold of the cloak, and together they see visions and dream dreams and get understanding.

McNeile, A. H., D.D. Deuteronomy, its place in revelation. N. Y., Longmans. 8+136 p. D. 90 c. n.

Author is fellow and dean of Sidney Sussex College, Cambridge, and examining chaplain to the Bishop of Oxford.

Maskell, Alfr. Wood sculpture. N. Y., Putnam, '11. 425 p. pls. 8°, (Connoisseurs' lib.) \$7.50 n.

Milton, J: Milton's L'allegro, Il pensero, Comus, and Lycidas; ed. by Martin W. Sampson. N. Y., Holt. 32+96 p. por. 16°, (English readings for schools.) 25 c.

Molière, Jean Baptiste Poquelin. Les précieuses ridicules, and Les femmes savantes; ed., with introd., remarks, and notes by J. R. Effinger. N. Y., Holt. c. 19+225 p. il. por. map, 16°, 50 c.

Morris, W: News from nowhere; or, the epoch of rest; being some chapters from a Utopian romance. Pocket ed. N. Y., Longmans. 8+247 p. S. 75 c. n.; leath., \$1 n.

Moses, Percival Rob. The specification digest. Power plant ed. N. Y., Engineering Mag. c. 53 p. f°, \$5.

Müller-Walle, Julius. Exercises in lip-reading for the adult deaf; as taught in Germany; tr. and adapt. to the English language by Martha E. Bruhn. [Bost., The Translator, Martin Luther Orphan Home.] c. 74 p. por. 8°, \$1.50.
Correction; listed in "Weekly Record," P. W., May 4, 1912, with wrong publisher.

Myrick, Herb. A national view of southern development. N. Y., O. Judd Co. c. 3+42 p. 16°, 75 c.

National Electric Light Association. Electrical meterman's handbook; written and comp. by the Committee on Meters, National Electric Light Association; presented at the 35th annual convention National Electric Light Association, held at Seattle, Washington, June 10-13, 1912. [N. Y., Trow Press.] c. 6+7-1076 p. il. diagrs., 12°, \$5.

National Fire Proofing Company. The Natco house for six thousand dollars; attractive, economical, durable, fireproof. Bost., Rogers & Manson. c. 72 p. il. plans, 4°, 50 c.

Neil, H.: ["Marshall Everett," pseud.] Wreck and sinking of the "Titanic"; the ocean's greatest disaster; a graphic and thrilling account of the sinking of the greatest floating palace ever built, carrying down to watery graves more than 1,500 souls; giving exciting escapes from death and acts of heroism not equalled in ancient or modern times, told by the survivors; including history of icebergs, the terror of the seas; wireless telegraphy and modern shipbuilding; il. throughout with photographs and drawings made expressly for this book. [Chic., Homewood Press.] c. 320 p. pls. por. 8°, \$1.50.

Nicholas, Anna. An idyl of the Wabash. N. Y., Hurst. c. 256 p. il. 12°, 50 c.

Oberg, Erik Valdemar. Advanced shop arithmetic for the machinist. 2d ed. N. Y., Indust. Press. 56 p. diagrs., 8°, (Machinery's reference ser.) 25 c.

Owings, Mrs. Osmond Young. Phoebe; a novel. N. Y., Cosmopolitan Press. c. 248 p. 12°, \$1.25.

Payson, Howard. The motor cycle chums around the world; with il. by C. L. Wrenn. N. Y., Hurst & Co. c. 288 p. il. 12°, 50 c.
Motor cycle chums in the gold fields. N. Y., Hurst. c. 288 p. il. 12°, (Motor cycle ser.) 50 c.
Motor cycle chums on the northwest patrol. N. Y., Hurst. c. 288 p. il. 12°, (Motor cycle ser.) 50 c.

Peattie, Elia W. Azalea. Chic., Reilly & Britton. c. 12°, (Blue Ridge ser.) \$1.

Pendleton, Mrs. Leila Amos. A narrative of the negro. Wash., D. C., R. L. Pendleton. c. 217 p. il. map, por. 8°, \$1.50.

Phelps, Myron H. Abbas Effendi: his life and teachings; a study of the religion of the Babis; or Beha'i's founded by the Persian Bab. N. Y., Putnam. c. 243 p. 8°, \$1.40 n.

Phillips, M. J. Bunty Prescott at Englishman's Camp. Chic., Reilly & Britton. c. 12°, \$1.

Pickens, W: The heir of slaves; an autobiography. Bost., Pilgrim Press, '11. c. 8+138 p. 12°, 75 c. n.

Pierce, Jason Noble. The masculine power of Christ; or, Christ measured as a man. Bost., Pilgrim. c. 3+36 p. 12°, 50 c.

Porcher, Mrs. Frances S. Mr. Perryman's Christmas eve. Chic., Reilly & Britton. c. 16°, \$1.50; bds., 75 c.

Powers, T. E. Joys and glooms; cartoons. Chic., Reilly & Britton. c. il. bds., 60 c.

Prange, N. M. G. Control of insects and diseases in grove, garden and field; practical science in everyday words. Jacksonville, Fla., Wilson & Toomer Fertilizer Co. c. 7+164 p. S. pap., 50 c.

Price, Waterhouse & Co., New York. Railroad statistics; comparative operating statistics of 53 of the principal railroads in the United States for the four years ending June 30, 1911. N. Y., Price, Waterhouse & Co. c. 3+9 p. fold. tab., f°, \$1.

Public (The) service corporation booklet, April, 1912. N. Y., Financial Press. c. 364 p. 16°, 50 c.

Rand, B.; comp. The classical psychologists. Bost., Houghton Mifflin. c. 755 p. 8°, \$3.50 n.

Ransom, Fk. L. The sunshine state; a history of South Dakota. Mitchell, S. D., Educator Sch. Supply Co. 159 p. il. por. 12°, 65 c.

Rayner, Emma. Free to serve; a tale of colonial New York. New ed.; with a front. in full colour by G. Gibbs. Bost., L. C. Page, '11. c. 2+434 p. 12°, \$1.50.
Formerly published by Copeland & Day.

Read, Benjamin Maurice. Illustrated history of New Mexico; tr. into English under the direction of the author, by Eleuterio Baca. [Santa Fe, N. M., New Mexican Pr.] c. 812 p. il. pl. pors. facsimis., 4°, \$10.

Remick, Grace May. Glenloch girls at Camp West; il. by Ada C. Williamson. Phil., Penn Pub. 377 p. pls. 12°, \$1.25.

Reogle, Mrs. Emma A. Miller. Indian Eve and her descendants; an Indian story of Bedford County, Pennsylvania. Huntingdon, Pa., J. L. Rupert, '11. 2+128 p. il. pors. O. \$1.25.
Story of the Earnest family and their actual adventures with the Indians.

Rice, Wallace de Groot Cecil, and Rice, Frances, comps. To my home. N. Y., Barse & Hopkins. c. 92 p. 12°, 60 c.
To my mother. N. Y., Barse & Hopkins. c. 92 p. 8°, 60 c.

Robinson, Arth. Raymond. Memory and the executive mind. Chic., M. A. Donohue & Co. c. 208 p. 12°, \$3.

Robinson, Ja. Watts. Robinsonian multiplication and division tables; giving, at sight, the products of all numbers from 1 to 100 and of all the halves, quarters, eighths, sixteenths, one twelfth and one thirty-second, by all the numbers from 1 to 1000. [2d ed.] [New Orleans, La.,] J. W. Robinson. c. 108 p. f°, \$3.

Sayler, H. L. The airship boys as detectives. Chic., Reilly & Britton. c. il. 12°, (Airship boys ser.) \$1.

Sears, Julia Seton. Concentration, the secret of success. N. Y., Clode. c. 4+5-71 p. 16°, 50 c.

Shaw, Elton Raymond. The Man of Galilee; a short sketch of Christ's three years of ministry. Grand Rapids, Mich., Shaw Pub. c. 159 p. front. 12°, 50 c.

Sheppard, W: H: Crispin. The Rambler Club's gold mine; il. by the author. Phil., Penn Pub. 315 p. il. map, pls. 12°, 60 c.

Silburn, Percy Arth. Baxter. The evolution of sea-power. N. Y., Longmans. 14+288 p. O. \$2.50 n.
Examines the growth of sea-power from that of the Phoenicians to that of the maritime nations of the present, showing how great a part sea-power has played in determining the rise of republics, kingdoms, and empires, and the disastrous results which invariably follow its neglect. Index.

Simpson, And. The bald-headed man. N. Y., Broadway. c. 91 p. 12°, \$1.

Snow, W: Gage. Pipe fitting charts for steam and hot water; also galvanized iron piping for fan and indirect systems; appendix relating to piping, containing reprints of articles from the *Metal Worker* and other publications. N. Y., D: Williams Co. c. 5-7+285 p. il. diagrs., 8°, \$1.50.

Principles of heating; a practical and comprehensive treatise on applied theory in heating. N. Y., D: Williams Co. c. 12+7-224 p. il. diagrs., 8°, \$2.

Soule, C: Carroll. How to plan a library building for library work. Bost., Bost. Bk. 14+403 p. (3 p. bibl.) 8°, (Useful reference ser.) \$2.50.

Spencer, M. Lyle. Corpus Christi pageants in England. Garden City, N. Y., Doubleday, Page, '11. c. 276 p. (7 p. bibl.) 12°, \$2 n. Formerly published by Baker & Taylor Co.

Spillane, Rev. E: P: Life and letters of Henry Van Rensselaer, priest of the Society of Jesus. 2d ed., rev. and enl. N. Y., America Press. 11+331 p. pls. pors. 12°, \$1.

Stacy, T: Hobbs. Wayside garniture; [poems.] Bost., Sherman, French. 4+217 p. 12°, \$1.25.

Starr, F: Congo natives; an ethnographic album. Chic., Lakeside Press. c. 38 p. pls. f°, \$12.50.

Stevens, Romiett. The question as a measure of efficiency in instruction; a critical study of class-room practice. N. Y., Teachers Coll., Columbia Univ. 95 p. il. 8°, (Contributions to education.) \$1.

Stevenson, Burton Egbert. Guide to biography; men of action. Garden City, N. Y., Doubleday, Page. c. 12°, \$1.25 n. Formerly published by Baker & Taylor Co.

Swain, H: Huntington. Civics for Montana students. Chic., Scott, Foresman. c. 6+235 p. 12°, 75 c.

Swift, Jonathan. The battle of the books; ed., with introd. and notes, by Sir H: Craik. N. Y., Oxford Univ. 88 p. 8°, 50 c. n.

Swingle, Calvin Franklin. Standard American locomotive engineering; including boilers, their construction, care and operation; fully il. with diagrams, charts and folding plates, by Swingle & Wallace. Special exclusive ed. Chic., Sears, Roebuck & Co. c. 1244 p. il. por. fold. pls. diagrs., 16°, \$3.

Sylvester, C: Herb. Journeys through bookland; a new and original plan for reading, applied to the world's best literature for children. Chic., Bellows-Reeve. c. '09. 10 v., il. pls. pors. 18°, \$29.50.

Tilby, A. Wyatt. The English people over seas. 4 v. Bost., Houghton Mifflin. 302; 286; 441; 452 p. 8°, \$6 n.

Tilney, Rob. My life in the army; three years and a half with the Fifth Army Corps, Army of the Potomac, 1862-1865. Phil., Ferris & Leach. c. 247 p. por. O. \$1.
Author served as a private and later as clerk to the ordnance officer and chief clerk to the assistant adjutant general of the corps. Up to March 9, 1864, he depends mainly on memory for the events related, but the last eighteen months of the war are recorded from his letters written at the time the events described occurred.

Tinseau, Leon de. The decision; tr. from the French by Fk. Alvah Dearborn; il. by Jos. Cummings Chase and Caroline Peart. N. Y., Dillingham. c. '11, '12. 249 p. D. \$1.25 n.
A man commits murder, actuated solely by an over-

mastering desire to relieve a wounded fellow soldier from the prolonged agony of a fatal wound. His conscience, instead of absolving him, as he expected, tortures him constantly. An added complication arises when he wishes to marry his friend's widow. He finds that he did not cause the man's death, but the woman says he meant to, and still refuses to marry him. At last she reaches a decision which allows them to marry.

Tolson, Russell I. *The political headlight.* [St. Louis, Little & Becker Pr. Co.] c. 40 p. 18°, \$1.

Turner, E: Raymond. *The New Market campaign, May, 1864.* Richmond, Va., Whittemore & Shepperson. c. 14+203 p. (15 p. bibl.) pls. pors. maps, 8°, \$1.

Valentine, E: Uffington. *Hecla Sandwith.* N. Y., Hurst. c. 433 p. il. 12°, 50 c.

Van de Water, Mrs. Virginia Terhune. Little talks with mothers of little people. Bost., Estes. c. 10+11-265 p. 12°, \$1.25.

Van Dyke, H: *La storia dell' altro savio;* il. by W. H. Woods. N. Y., Harper. 6+60 p. pls. 16°, 50 c.

Van Dyne, Edith. *The flying girl and her chum.* Chic., Reilly & Britton. c. 12°, (Flying girl ser.) 60 c.

Van Vorst, Marie. *The sentimental adventures of Jimmy Bulstrode.* N. Y., Hurst. c. 374 p. il. 50 c.

Vineberg, Solomon. *Provincial and local taxation in Canada.* N. Y., Longmans. c. 171 p. D. (Columbia Univ. studies in history, economics and public law.) pap., \$1.50. Presents description of the tax systems of the Canadian provinces, with an outline of the development of the more prominent features and comments on the working of each.

Waggaman, Mrs. Mary Teresa. *Billy-Boy.* Notre Dame, Ind., Ave Maria Press. c. 2+229 p. 16°, 75 c.

Ward, Ja. *The realm of ends; or, pluralism and theism.* N. Y., Putnam. '11. 490 p. 8°, (Gifford lectures.) \$3.25 n.

Watson, H: Brereton Marriott. *The tomboy and others.* N. Y., J: Lane. 283 p. D. \$1 n.

Short stories. *Contents:* The tomboy; With Aline at the fair; The slide; Honi soit qui mal y pense; Birds'-nesting; The bull; Cissy and the bookmaker; Innocent conversation; The guy; Gentle art of mushrooming; Young man's fancy; Sweet slugabed; Superstitions of Delia; Delia's dream and mine; Black-mail, etc.

Watson, W: H: *Mental science.* [Chic., A. Shaeffer.] c. 2+4+5-284 p. por. 12°, \$3.

Waugh, Fk. Alb. *Beginners' guide to fruit growing;* a simple statement of the elementary practices of propagation, planting, culture, fertilization, pruning, spraying, etc. N. Y., O. Judd Co. c. 11+120 p. il. 12°, 75 c.

Webster, Noah. *Webster's home, school and office dictionary;* il. based upon the unabridged dictionary of Noah Webster; thoroughly rev. and modernized under the chief editorship of Harry Thurston Peck. N. Y., Nat. Press Assn. c. 704 p. pls. (partly col.) maps, 12°, \$2.50.

White, C: F: *Who's who in Philadelphia;* a collection of thirty biographical sketches of Philadelphia colored people; together with cuts and information of some of their leading institutions and organizations; with an introd. by R. R. Wright, jr., and containing additional articles by C. J. Perry, and others. Phil., A. M. E. Bk. Concern. c. 206 p. il. pls. 8°, \$2.

White, Stewart E: *The forest.* N. Y., Hurst. c. 275 p. il. 12°, 50 c.

The mountains. N. Y., Hurst. c. 282 p. il. 12°, 50 c.

Whitlock, Brand. *Gold brick.* N. Y., Hurst. c. 342 p. il. 12°, 50 c.

Wickson, E: Ja. *The California fruits and how to grow them;* a manual of methods which have yielded greatest success, with the lists of varieties best adapted to the different districts of the state. 6th ed., fully rev. San Francisco, Pacific Rural Press. c. 3+9-602 p. il. 8°, \$3.

Williams, Sherman, comp. *Choice literature;* rev. and illustrated. Books 4 and 6. N. Y., Am. Book Co. c. 256; 400 p. il. D. bk. 4, 35 c.; bk. 6, 40 c.

Wilson, Mabel Aureola. *Love, light, and life for God's little children;* a course of instruction for primary Sunday schools; with a preface by the Very Rev. Carroll M. Davis. Rev. ed.; 27 new il. by Eliz. Souther. [St. Louis, Mo., Shallcross Pr.] c. 15+348 p. 8°, \$2.50.

Winston's cumulative encyclopedia; ed. by C: Morris. 10 v. Phil., Winston. c. il. pls. maps, 8°, \$19; \$25; mor., \$37.

Winter, Nevin Otto. *Mexico and her people of to-day;* an account of the customs, characteristics, amusements, history and advancement of the Mexicans, and the development and resources of their country; il. from orig. photographs by the author and C. R. Birt. New rev. ed. Bost., L. C. Page. c. 4+5-6+7-8+492 p. por. 2 fold. maps, 12°, \$3 n.

Wister, Owen. *Lady Baltimore.* N. Y., Hurst. c. 406 p. 12°, 50 c.

Woods, Alice. *Edges.* N. Y., Hurst. c. 245 p. 12°, 50 c.

Wright, Mrs. Mabel Osgood, ["Barbara," pseud.] *At the sign of the fox.* N. Y., Hurst. c. 372 p. 12°, 50 c.

Young, J: W. *The influence of gold on other commodities;* a treatise. Jersey City, N. J., [The Author.] 12 p. 8°, 15 c.

Yu-Yue Tsu. *The spirit of Chinese philanthropy;* a study in mutual aid. N. Y., Longmans. c. 122 p. O. (Columbia Univ. studies in history, economics and public law.) pap., \$1.

Monograph shows that philanthropy in China originated and developed on Chinese soil and is not the result of the work of western missionaries. This truth is traced back to the country's most ancient literature and its growth shown.

The Publishers' Weekly

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Under the heading "BOOKS WANTED" booktrade subscribers, under their own names, are given five nonpareil lines (exclusive of address) free advertisement for specific books out of print in any issue except special numbers, but not exceeding 100 lines a year. If over five lines are sent the excess is at 10 cents a line. Books not out of print, unspecified wants, repeated matter, and all advertisements from nonsubscribers cost 10 cents a line. Objectionable books are excluded so far as they are noted.

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Under "BOOKS FOR SALE" or for other small undisplayed advertisements, the charge is 10 cents a nonpareil line. No reduction for repeated matter. Count seven words to the line.

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Am. Bapt. Pub. Soc., 107 South Wabash Ave., Chicago, Ill.

Indian Masonry.

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American Press Co., Baltimore, Md.

Life and Campaigns of Gen. J. E. B. Stuart.

Jesh Billings Almanac, 1878.

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Americus Book Co., Americus, Ga.

Methodist Disciplines, 1800, 1812, 1816, 1824.

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Historian's History, 25 vols., cloth or buckram.

State price and condition.

Wm. M. Bains, 1213 Market St., Phila., Pa.

Traubel, With Walt Whitman in Camden.

Ingelow, Don John.

3 copies Index *Littel's Living Age*, vols. 1-100. Pub. Phila.

C. H. Barr, Lancaster, Pa.

Bacon and Shakespeare in the Sonnets, H. L. Hosmer. Bancroft Co., Cal., 1887.

The Bell Book and Stationery Co., Inc., 914 E. Main St., Richmond, Va.

Stith's History of Virginia. Williamsburg, 1747 or 1753. Sabin's reprint. N. Y., 1765.

Arthur F. Bird, 22 Bedford St., Strand, Lond., Eng.

Magic House, by Campbell Scott.

Labor and the Angel, and report other works by same author.

The Boston Book Co., 83 Francis St., Fenway, Boston, Mass.

Presbyterian and Reformed Rev., vol. 13, or nos. Western, Oct., 1877, \$1.

C. L. Bowman & Co., 225 Fifth Ave., N. Y. Indian Tribes of U. S. A., by Drake, 2 vol. ed. Pub. by Lippincott. Catherine de Medici, by Sichel, 2 vol. ed. The Crooked Path, by Alexander.

Bowling Green Book Shop, 81 New St., N. Y. Hist. of the American People, Woodrow Wilson, also other books by same. War Between Gt. Brit. and U. S., William James. Penna. 2d Geologic Survey, Reports MMM, 3M, G4, H, HH, H3, H4, H7, T4.

Brentano's, 1228 F St., N. W., Washington, D. C.

Whately, Logic. Chillingworth, Religion of the Protestant. Barrons, Sermons.

Bridgman & Lyman, 108 Main St., Northampton, Mass. Stephen Elliott's Botany of South Carolina and Georgia.

Edmund D. Brooks, 89 10th St., South, Minneapolis, Minn.

Wolfram Von Eschenbach, Parzival, tr. by J. L. Weston. Dutton, 1894.

Rogers, Waverley Dictionary.

Carl Guhr Novello, Paganini's Art of Playing. London, 1831, trans. by Sibilla.

Baker, John, Am. Country Homes and Their Gardens, 1906.

Taine's English Literature, 4 vol. ed. Edmonston & Douglas, Edinburgh, vol. 3 only.

Brunswick Book Co., 543 5th Ave., N. Y. [Cash.]

4 copies Reminiscences of a Ranchman, by Bronson. A. C. McClurg & Co. ed. Seven Splendid Sinners.

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Frank Forester's Complete Manual.

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The Deluge, by D. G. Phillips.

The Master Rogue, by D. G. Phillips.

Evolution of Forces, Le Bon.

Bryant & Douglas Book and Stationery Co., 922 Grand Ave., Kansas City, Mo.

Doniphan's Expedition, by Hughes. Pub. in 1848.

The Burnham Antique Book Store, Boston, Mass. [Cash.]

Proceedings Essex Institute, vol. 6, part containing pp. 105-112.

Shelley, vol. 3. London, Moxon, 1839.

Cook's Voyages, vol. 2. Boston, 1797, 12mo.

Cook's Voyages, vol. 1. N. Y., 1774.

Science and Health, vol. 1, 1884.

Freneau's Poems, vol. 2. Phila., 1809.

Federalist, vol. 1. N. Y., 1788.

Works of William Miller.

BOOKS WANTED.—Continued.

W. J. Campbell, 1623 Chestnut St., Phila., Pa.
 History of Braddock's Expedition. Phila., 1856.
 Memoirs of Maj. Robert Stobo.
Olden Time (magazine pub. Pittsburgh by N. B. Craig, 1846-47).
 Trollope, Anthony, Miss Mackenzie.

Campion & Co., 1316 Walnut St., Phila., Pa.
 Dead Souls, by Gogol.

C. N. Caspar, 454 E. Water St., Milwaukee, Wis.
 Donnelly, Cæsar's Column.
 Epictetus, translated by Higginson, 2 vols.
 Reid, Scouting Expeditions of Texas Rangers.

Chicago Medical Book Co., Chicago, Ill.
 Vaughn and Covy, Cellular Toxins.

City Library, Lowell, Mass.
 Young Folks' Library, vols. 11-20.
 Barrow, Life of Lord Howe.
 De Tocqueville, State of Society in France before the Revolution.
 Ellis, Mothers of Great Men.
 Sichel, Catherine de Medici and the French Reformation.

W. B. Clarke Co., 26 Tremont St., Boston, Mass.
 Our Little Town.
National Geographic Magazine, vol. 21, Oct., 1910.
 Goodell-Brown, Grammar of Grammars.
 The Woodman.

Peter Cogan, 20 Grove St., Saratoga Springs, N. Y. [Cash.]
 The Missing Bride, author's name unknown.

Columbia University Book Store, 117th St. and Broadway, N. Y.
 Cook, Touchstones of Poetry. San Francisco, 1887.
 Bain, English Composition and Rhetoric. Appleton.
 Bain, On Teaching English. Appleton.

Co-operative Press, Charlotte, N. C. [Cash.]
 Capture of Abb's Valley, Pa.
 Wheeler's Hist. of N. C.
 Mark Twain's Works, 25 vols.
 History of Modern Painting, 4 vols., by Muther.
 Master Painters of Britain.
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Cox Book Co., 17 W. 126th St., N. Y.
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 Woodrow Wilson, History of America.

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 Cushing's Parl. Manual, state ed.

The Cut Rate Book Co., 20 E. 7th Ave., Cincinnati, O.
 Jesuit Relations, 78 vols.

Chas. Davis, 1190 Lexington Ave., N. Y.
 Greenlaw, Richard B., The True Doctrine of the Latin Subjunctive Mood.
 Greenlaw, Rules and Exercises on the Right Use of the Latin Subjunctive Mood.
 Greenlaw, Key to above.
 Abbot, Kant's Logic.
 Whewell, Philosophy of Discovery.

John F. Davies, Silver Bow Block, Butte, Mont.
 Adams, C. Follen, Dialect ballads.
 Life of Sir Benj. Brodie, vol. 3. Longmans, 1865.
 Ginx's Baby: His Birth and Other Misfortunes.
 Treves, F., Tale of a Field Hospital.

Dawson's Bookshop, 518 S. Hill St., Los Angeles, Cal.
 La Valle d' Aosti, by Edward Aubert. Paris.
 Amyot, 1860.

A. W. Dellquest Book Co., Monte Sano, Augusta, Ga.
 History of the University of Virginia, 2 vols.
 Peter Dent's Theology.
 Napoleon, by Thomas E. Watson.
 Better to Be, by Joseph Eve. Augusta, 1823.

Dixie Book Shop, 41 Liberty St., N. Y. [Cash.]

History of Savings Banks, Keyes, vol. 2 only.
 The Methods of the Santa Fe, Going.
 Railway Auditor, Whitehead.
 Books on Advertising, Salesmanship, Accounting and Auditing.

Chas. H. Dressel, 558 Broad St., Newark, N. J. [Cash.]

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 Guizot's A Popular History of France. Dana Estes and Lauriat ed., Svo, green cloth, vol. 3 only.

E. P. Dutton & Co., 31 W. 23d St., N. Y.
 Making of a Girl, Lovett.
 Autobiography Edw. Young, Edwards.**Eaton & Mains, 150 Fifth Ave., N. Y.**

Vincent, The Church School and Normal Guide, 1889.
 Vincent, A Study in Pedagogy, 1890.
 Vincent, The Country Sunday School, 1871.
 Vincent, Sunday School Institutes and Normal Classes.

A. E. Eddy, 852 Broad St., Providence, R. I.

Holmes, Travelogues, 12 vols., set.
 Connecticut Colonial Records, all after vol. 1.
 Johnny Cake Papers.
 Austin's 116 Allied Families.

W. C. Edwards, Sibley Block, Rochester, N. Y.

Warriner Genealogy.
 Nash Genealogy.
 William George Ward and Catholic Revival.
 Dr. Burton's ed. of Three Primers, containing reprint of Primer of Henry VIII.

The Eichelberger Book Co., 308 N. Charles St., Baltimore, Md.

Salmon, Higher Plane Curves.
 Thomas, Chronicles of Colonial Maryland.
 Ridgeley, Historic Graves in Maryland.
 Brown, Runaway.
 King, Balcony Stories. Century Co.
 E. Bellchamber, General Biographical Dictionary.
 London, 1835, 4 vols.
 John H. Wheeler, Reminiscences and Memoirs of North Carolina. Columbus, 1884.
 G. J. McRee, Life and Correspondence of James Iredell. N. Y., 1857-58.
 W. Alexander, Witness of the Psalms to Christ and Christianity.
 DeForest, Wetherel Affair. Sheldon.
 Ball, Tourists India. Brentano.
 Sang, Logarithms. Williams & Norgate.

Paul Elder & Co., 239 Grant Ave., San Francisco, Cal.

Carter on California Missions.
 Freeman's Sketch of Universal History. Holt.
 As Nature Whispers, Stanton Kirkham Davis. Alliance Co.
 Bivouac of the Dead, Theo. O'Hara. Stewart, Kidd Co.
 Poetry and Rot, J. E. Hazzard. G. F. Rammelsburg.

Emery, Bird, Thayer Dry Goods Co., 398 Broadway, N. Y.

The Story of the Birds, by James Newton Baskett.

Geo. Engelke, 855 N. Clark St., Chicago, Ill. [Cash.]

Prof. Willis, Principal Mechanism.
 Jolly, Men before Metals.
 McPherson, History of the Rebellion.
 Baily, Encycl. of Agriculture.
 History of Pittsford, Vermont, Caverly.

Everybody's Book Store, 908 Cong. Ave., Austin, Tex.

J. Armitage's History of the Baptists.

H. W. Fisher & Co., 214 S. 15th St., Phila., Pa.

Gentianella, by Mrs. Randolph. Coates.
 Crispi, by Stillman. Houghton M.
 Thomas, Lecture on Capital Punishment. Pamphlet pub. in Phila. about 1890.
 Free Ships, by J. Codman. Putnam.
 Face to Face, by Grant. Scribner.

BOOKS WANTED.—Continued.**H. W. Fisher & Co.—Continued.**

Shadow of John Wallace.
 Jean Ingelow's Studies for Stories and The Children's Hour.
 The Island, by Richard Whiting.
 Hurrah for Life of Sailor, by Kennedy.
F. W. Fleischmann, 1316 Walnut St., Phila., Pa.
 Encyclopedia Britannica, new 11th ed., India paper.
P. K. Foley, 14 Beacon St., Boston, Mass. [Cash.]
Corsair, no. 31, N. Y., Oct. 18, 1889, or any.
Broadway Journal, N. Y., 1845, vol. 1.
 Oversongs, 1864.
 Clarke, Eve of Eternity (review of). 1832.
 Cranch, Huggermuggers. 1856.
 Dillingham, Richard, Memoir of. Phila., 1852.
 Harte, M'liss. N. Y. (1878).
 Harris, Uncle Remus, large paper. Appleton, 1895.
 Jeames's Diary, 1846.
 Winslow Homer's War Pictures.
 Mitchell, Spirit of the Old Dominion. Richmond, 1827, any nos.
 Yellowplush Correspondence. Phila., 1888.
 First Amer. eds. of Dickens, Thackeray, George Meredith, Thomas Hardy, in original cloth or wrappers.
 "Collected works" not desired.

Fowler Bros., 543 So. B'way, Los Angeles, Cal.
 What is Faith; Concerning Immortality.

**W. & G. Foyle, 135 Charing Cross Road,
London, Eng.**

Wiedersheim and Parker, Comparative Anat. Vertebrates, 1907.
 Young, Funda Theories.
 Young, Monographs on Tropics of Modern Maths.
 Zugassent, Discovery.
 Woodworker, vols. 14 and 15.

Franklin Bookshop (S. N. Rhoads), 920 Walnut St., Phila., Pa.
 Elliot's Monograph of the Tetraonidae.
 Hagenbeck's Beasts and Men.
 Hubbard's Insects Affecting Oranges.
 Elliot's Tetraonidae or Grouse.
 Ancient and Classic Medical Works; Colonial American Medicine and Doctors, Smallpox, Inoculation.
 Foreign dealers quote and send catalogues.

Free Public Library, Jersey City, N. J.
 Habberton, Tiger and the Insect.
 Rohlf's, Circular Study.
 Sadler, Old and New.
 Reid, White Gauntlet.
 Gwynn, Robert Emmet.

G. G. Freygang, Stevens Institute, Hoboken, N. J.
 Modern Analytic Geometry, by C. A. Scott. Macmillan.

R. Friedlander & Sohn, Berlin N. W. 6, Karlstrasse 11, Germany.
American Naturalist, vol. 32, 1898 and on.
 Proceed. Acad. Nat. Sc., Phila., 1841-56, any.
 Proceed., 2d Series, 1862, 1895, 1896, 1904-1909.
 Proceed. Amer. Entom. Soc., 1861 and after.
 Bullet. Brooklyn Entom. Soc., 1970 and after.

Funk & Wagnalls Co., 23d St., and 4th Ave., N. Y.
 A Sunday School Music Book entitled Golden Trio, by Bradbury.
 Meekness, by Matthew Henry.
 Memoir of Luther Rice, one of the first American missionaries to the East, by James B. Taylor.
 Pub. 1840.

Goodspeed's Book Shop, 5a Park St., Boston, Mass.
 Hartman, Franz, Signs and Symbols of the Rosicrucians.
 Burlington Magazine, Sept., 1908.

George Gregory, 5 Argyle St., Bath, Eng.
 Allen (Ethan), Reason, the Only Oracle of Man or
 Oracles of Reason.
Princeton Review, N. S., no. 7, May, 1881.
Bibliotheca Sacra, no. 12, Jan., 1855.

W. H. Hammond, 1 James St., Oxford St., London, Eng.
 Encyclopaedia Britannica, 11th ed., India paper, any binding.

Harvard Co-operative Society, Cambridge, Mass.
 Bigelow, Reminiscences Santiago Campaign. Harper.
 Darwin, Bimetallism. Appleton.
 Halleck, Poetical Works. Appleton.
 Stoddard, Poetical Works. Scribner.

C. F. Heartman Co., 36 Lexington Ave., N. Y.
 Bancroft, History of United States, vols. 1, 9 and 10, orig. cloth, ed. 1850 to 1858.
 Book Prices Current, 1903 to 1911.
 New dealers' catalogues.
 Musaeus, Volksmärchen der Deutschen, illus., 1842.
 Kugler, Geschichte Friedr. d. Grossen, illus. by Menzel, 1840.
 Tyler, G. Vere, Passion.
 Tyler, G. Vere, A Prodigal Daughter.
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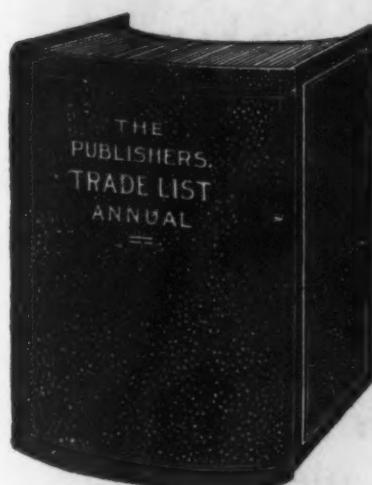
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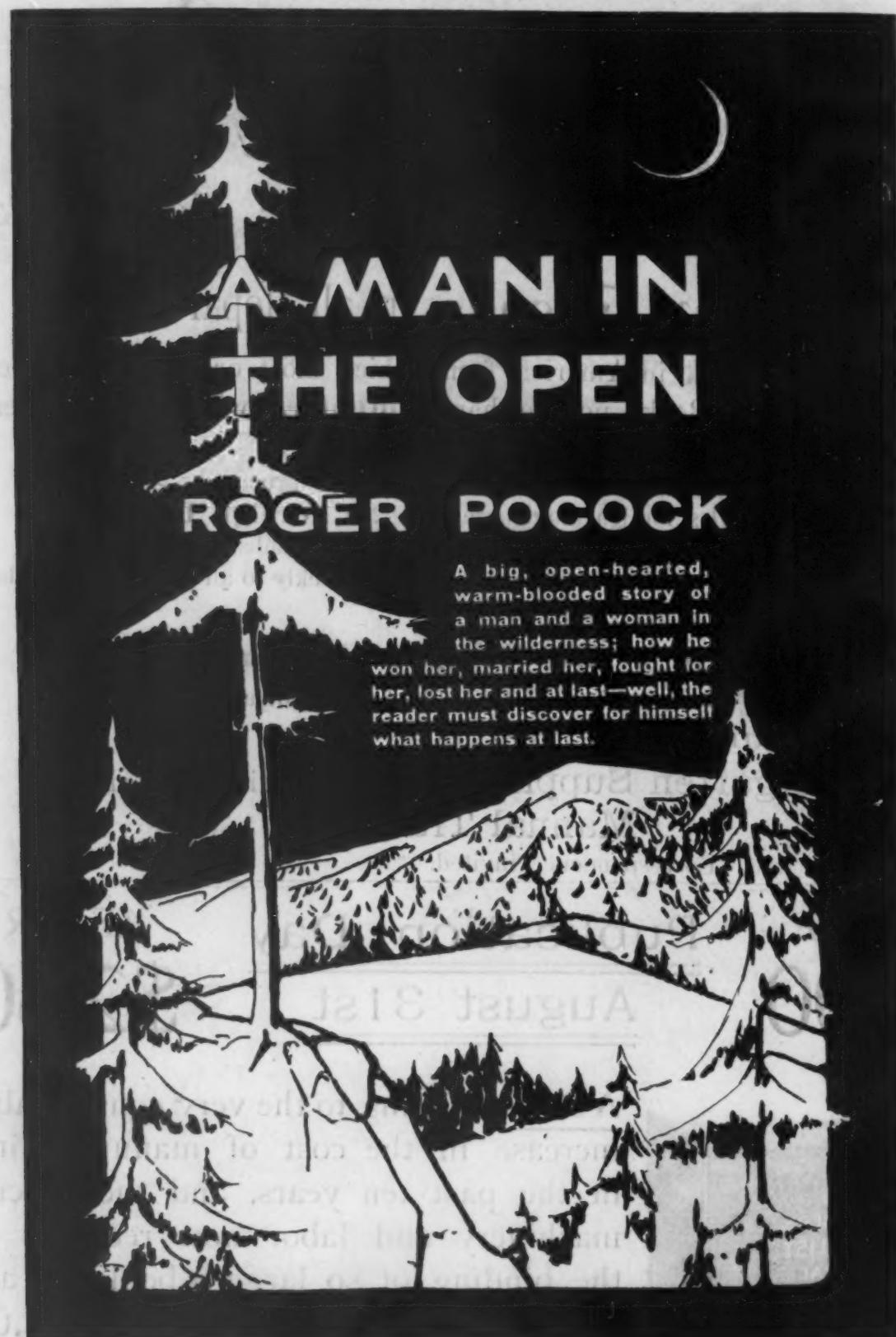


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